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F6HAPOTHps 1 UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF NEW YORK 2 -----x 3 IN RE: 14-MC-31 14-MC 57 4 APPLICATION OF NATALIA POTANINA 5 6 New York, N.Y. June 17, 2015 7 10:10 a.m. 8 Before: 9 HON. LORETTA A. PRESKA 10 District Judge 11 12 APPEARANCES ALSTON & BIRD LLP 13 Attorneys for Petitioner Natalia Potanina BY: KARL GEERCKEN, ESQ. 14 AMBER WESSELS-YEN, ESQ. ALEXANDER S. LORENZO, ESQ. 15 MATTHEW C. DECKER, ESQ. PROSKAUER ROSE LLP 16 Attorneys for Respondent Guerman Aliev 17 BY: MICHAEL A. CARDOZO, ESQ. MARGARET A. DALE, ESQ. LINDSEY A. OLSON, ESQ. 18 19 20 21 22 23 24 25

1 (In open court) THE COURT: Is counsel for petitioner ready? 2 3 MR. GEERCKEN: Yes, your Honor. Karl Geercken from Alston & Bird on behalf of the petitioner, Natalia Potanina. 4 THE COURT: Good morning. Counsel for Mr. Aliev. 5 MR. CARDOZO: Michael Cardozo, Proskauer Rose. 6 7 THE COURT: How does your client pronounce his name, please? 8 9 MR. CARDOZO: Mr. Aliev. 10 THE COURT: Aliev. Thank you so much. 11 Counsel, would you like to give me some idea of how 12 you want to proceed, please. Mr. Aliev is going to go first, 13 right? 14 MR. GEERCKEN: I was thinking, your Honor, that we 15 were going to give a short opening statement, and I would leave it up to Mr. Cardozo if he would like to follow with an 16 17 opening, and then we could take testimony from Mr. Aliev. have not discussed whether Mr. Cardozo wanted to put him on the 18 stand on his motion for reconsideration first, or whether we 19 20 should just begin with a cross of him. I am prepared to begin 21 with a cross of Mr. Aliev. 22 THE COURT: Which probably is what we should do, 23 right? 24 MR. CARDOZO: I would suggest, your Honor, as I

understand it, you have granted the motion for reconsideration,

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the motion --

2 THE COURT: That's what we're doing now.

MR. CARDOZO: The question is now, does he or does he not have control. And so I agree with brief opening statements from each side following by calling Mr. Aliev to the stand. would think the most efficient way is for me to then follow with the cross and then whatever redirect there may be.

THE COURT: Right. OK. And I know --

MR. CARDOZO: Excuse me, your Honor.

THE COURT: Go ahead.

MR. CARDOZO: And then in the course of things I think we'll handle all the exhibits. We've been able to resolve most of the issues. And then maybe at the end, maybe a little mop-up with other exhibits.

THE COURT: OK. Also, I don't see any reason for you to take the time to read into the record all that deposition testimony. I have the designations and the objections, and we can read it ourselves just as well.

All right. So that sounds like a plan.

Would you like to start.

MR. GEERCKEN: Absolutely, your Honor. Would you like me to start over by the podium?

THE COURT: Anyplace you want to be, anyplace you're comfortable with is fine with me.

MR. GEERCKEN: Well, that's kind of you, your Honor.

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I'll start right here, then.

Thank you, your Honor, for making yourself and the court available to us. As you know, we represent the petitioner, Natalia Potanina, in connection with the 1782 matter.

The sole issue, as you have said, your Honor, before the Court today is whether Mr. Aliev has control over the documents that he was ordered to produce back in June of last year. Mr. Aliev is here on a motion for reconsideration, and he bears a heavy burden to overcome the Court's prior rulings with respect to this matter. He has to come forward with new evidence. What we have seen and what we will I think demonstrate today is that Mr. Aliev has come forward with the same argument, that he just does not have control, he does not have access to. And he has not come forward with new evidence that shows that he does not have the legal right or control or access to the documents and information he was ordered to In fact, we believe that the evidence that has been produce. produced and that is now being submitted before your Honor today will demonstrate that petitioner's argument has only become stronger. And we'll demonstrate that Mr. Aliev has the legal right and/or ability to access information that is responsive to the materials that he was ordered to produce.

Your Honor, I think the evidence will show, and I won't get into too much detail, but I think the evidence today

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Opening - Mr. Geercken

will show that Mr. Aliev remains a vice president of Interros and that he was directed to perform certain representative functions of the company in connection with foreign investors and funds since August of 2010. We believe that now we have certain new evidence, we have a regulation that defined the scope of his authority and defined what his obligations and rights as a vice president were. And the regulation makes very clear, in Section 3.3, that the vice president shall among other things represent the company in relations with public authorities, which we submit include courts and U.S. courts. And we submitted expert testimony on that. And indeed you'll note that our expert, Mr. Kulkov, included that in his expert report and testified to that. I think it's at paragraph 22 of his report. And while the opposition expert took issue with some aspects of Mr. Kulkov's report, he did not raise any issue with respect to Mr. Kulkov's opinion as to the vice president's role and responsibility to represent the company with public authority.

Also, Section 3.3 of the regulation makes clear that the vice president shall participate -- and the word is "shall" -- participate in negotiations with major counterparties and parties in Russia and abroad. And we have elicited expert testimony that even if, assuming arguendo that Mr. Aliev really didn't doing anything right now, as he contends, the expert for Mr. Aliev conceded that if he were to

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Opening - Mr. Geercken

engage in a negotiation with a major counterparty, he would possibly need access to non-public confidential information.

Now, interestingly, the regulation is also in accord with Russian law. You may have seen in the expert reports that the experts talk about Article 22 of the Russian Labor Code. And that provides, in essence, that an employer must provide an employee with all the necessary equipment, instruments, and documents that are needed to perform his duties.

3.5 of the regulation says vice presidents of the company have the right to receive necessary information and documents about the activities of the company. And they can give the employees mandatory instructions that are aimed at exercising their authorities.

So we think that this evidence and other evidence that we'll discuss demonstrates that control and access to the documents is available to Mr. Aliev and that he does have a legal right to these documents.

We will also show, I think, that Mr. Aliev did not take diligent steps to obtain the information and seek to obtain the information at issue. As the Court knows, the order, the initial order in this case directing him to provide the documents at issue was in June of last year. There was no activity in response to that. It was only in October of last year when the Court had to reconfirm its order that Mr. Aliev began to take certain actions. And at that time we submit that

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he went to management, he went to those people that were beholden to Mr. Potanin and that had to report, either directly or indirectly, to Mr. Potanin, and he got the answer that he expected to receive. And he likewise went to Mr. Potanin, who is an interested party in the dispute with his wife, Mrs. Potanina, and got that same rejection.

THE COURT: To whom would you suggest he should have gone?

MR. GEERCKEN: It's our position, your Honor, that he could have and should have gone to employees of the company that would have been able to give him access to e-mail and give him access to other documents. Under 3.5, if he wanted to get information relating to foreign investments of Interros, all he had to do was ask an employee. Now, he will say, I did not have any interaction with anybody from Interros in my role as vice president. I think he's going to have to admit that Altpoint interacts with Interros every day. He well understood individuals within the organization could have gotten him access to this information.

Now, it is true, your Honor, that had this come up to Mr. Potanin, I suspect that Mr. Potanin may have, if he became aware of it, tried to shut it down. But we've cited authority that makes clear that where companies try to do this, that is not appropriate. The *IBM* case that we have cited made clear where a company went to the length of issuing a resolution

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saying that the individual in question cannot get access to any information, the court found that that was improper and directed compliance with the subpoena and award.

THE COURT: What happened next? Forgive me for not having followed the entire case, but what happened next? Was the employee locked up or what?

MR. GEERCKEN: I don't believe the case discussed it.

I'm looking to Ms. Wessels. I don't know if you recall --

THE COURT: I know that look down the table.

MR. GEERCKEN: Yes.

THE COURT: You can tell me later.

MR. GEERCKEN: Yes. I'm not quite sure that it's clear from the case, but Ms. Wessels or I will let you know.

All right. So in short what we're saying is that Aliev, his access to information, his right to information is not subject to the whims of Interros or Mr. Potanin. It's governed by well-settled jurisprudence. Does he have the legal right or ability to obtain the documents in question? If he does, he should be ordered to produce.

What I'll finish with is that it is clear that the regulation, the contract, Article 22, there is agreement by the experts that these are the controlling documents and controlling information relating to the issue in question.

And, your Honor, I respectfully submit that they demonstrate that Mr. Aliev continues to have the legal right to obtain the

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information in question and should be compelled to produce that information in accordance with your prior order.

THE COURT: Would you talk to me about how you see the burden of proof at this stage. A motion to reconsider has been granted and that's what we're doing here.

MR. GEERCKEN: Right.

THE COURT: So now where are we? I mean, in the ordinary course, I think the petitioner would have the burden of demonstrating the respondent's ability to respond. Right?

MR. GEERCKEN: I think that's right, your Honor. the ordinary course a petitioner seeking production of the information, we assume, has the burden of showing that there's a legal right or ability to obtain the information. And we believe the evidence demonstrates that. What I'm bringing up with respect to the motion for reconsideration is that the only new evidence that they're bringing up with respect to this matter is an assertion that their counsel made back in May and June of last year. He just doesn't have access, he doesn't have, he can't get the information. We talked about that. We discussed a website at that point that showed that he was a vice president and only vice president of the company. We talked about jurisprudence under U.S. law that makes clear that officers of the corporation do have the right to obtain information of the company. And we have now determined under Russian law that where there is an officer of the company, he

is entitled to obtain information that is relevant to his 1

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So it's similar to the United States. And I think the duties. same result should obtain.

THE COURT: All right. Thank you.

Thank you, your Honor. MR. GEERCKEN:

THE COURT: Mr. Cardozo.

MR. CARDOZO: Thank you, your Honor. I would like to start by pointing out that in your January 9th opinion, you granted the motion for reconsideration and you said that "the request is granted for an evidentiary hearing, " and I'm reading at page 7 of your opinion, "on the factual issue of whether Aliev has access to the requested documents." So I think it's clear the burden of proof is on the petitioner to demonstrate that in fact Mr. Aliev had possession, custody, or control of the documents. And we believe that it is clear he does not.

Now, Mr. Geercken has said and the petitioners have said that they satisfy their case because Mr. Aliev is a party to an employment agreement that says he's a vice president of Interros -- that's correct, that he is, and that he's on the Interros website as a vice president -- and therefore, because the contract incorporates the regulations that we just heard about, he has the ability to get the documents in question.

But that is not enough. You will hear Mr. Aliev explain to you that, with the exception of the one transaction that he had responsibility for because of his past dealings at

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Interros and his past dealings with the company in question, since 2010, Mr. Aliev has done nothing for Interros and has not been asked to do anything for Interros.

Significantly, not only has his salary declined to about, under his documents, to about \$700, U.S. dollars, a month; he has not collected that salary for over three years, before, long before the subpoenas were served.

He has no assistants. He has nobody who reports to He has no task that he's been asked to perform. doesn't have an e-mail account, hasn't had one for years. hardly knows anybody at Interros. There's no one who reports to him. He doesn't have bank-signing authority, check-signing authority, doesn't get board minutes. And those are the facts that you have to look at. It's not just a label, the cases say.

Now, under the law, these cases say, you have to demonstrate factually, whether you have a title or a non-title, that that title gives you control. Yes, the regulations say that the vice president has the kind of potential power that Mr. Geercken alluded to. But, and this goes to the difference between the two experts, our expert says, that's what the regulations say, but that doesn't mean you have the power to demand the documents if you haven't been asked to exercise the He has not been asked to represent foreign investors. He has not been asked to represent Interros before public

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authorities, and all the other provisions in the regulations. And our expert says, under those circumstances, the theoretical ability that you get documents if you're asked to perform a duty, that's not for your Honor to say, even though I haven't been asked in five years to do anything, to demand that they give you the documents. That's not what Russian law is.

And going back to U.S. law, factually, the question you have to ask, that should be asked: Does he as a practical matter have control?

Now, as to that matter, there can't be any question, and Mr. Aliev will testify to this, not only didn't he have anybody who reports to him, he didn't know who to call other than the top people at the company. That's not who -- he doesn't deal with, he hasn't dealt with anyone else. expert said he should have called someone in the IT department. He doesn't know anyone in the IT department.

So who did he call, what did he do after he understood, under your order, that he had to get the documents from Russia? He called the general counsel of the company, whom he's known probably as long as Mr. Potanin. And he said, Marianna, first name, I need the documents, Judge Preska has ordered me to get the documents, and if I don't get the documents I may be going to jail, I may be fined significantly. And what did she say? I'm sorry, you are not going to get the documents, you are not entitled to the documents because you

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haven't done anything as a vice president for all this time, I sympathize with you and I hope the Court understands.

And so then he sent an e-mail to her reiterating his request. And then I personally called her, and I said the same thing. And I got the same response.

So then what did he do? He called the president and principal investor of the company, Mr. Potanin, and he made the same request.

THE COURT: Your client's opponent.

MR. CARDOZO: Yes.

And the response was no. And then he got a letter from the CEO of the company saying no.

Your Honor, there is nothing more he could do -- with one exception. According to their expert, he could have brought suit in Russia.

Number one, our expert, unlike their expert, says, you would have lost, for exactly the same reasons, because our expert says you're not entitled to them. And number two, your Honor, and I'm not trying to reargue the scope of 1782 with you, but it's one thing to say that someone sitting in the United States should push a button on a computer and get the documents wherever they may be, analogous perhaps to your Microsoft ruling; it's another thing to say that a third party in a 1782 proceeding not only has to try to get the documents, but has to hire a Russian lawyer and sue.

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And Judge Chin when he was on the district court in the case involving --

THE COURT: The Judge Chin case.

MR. CARDOZO: Yes.

-- said, in a much easier case, it would seem to me -somebody's manager, accountant had refused to give the respondent his requested documents. And the respondent kept saying, give me, give me, give me. And the manager said, no, no, no. And Judge Chin said, sorry, you can't expect him to do any more. He didn't say, go sue him.

THE COURT: The major difference here is that Mr. Potanin, petitioner's opponent in the underlying action, seems to be controlling everything. He's certainly the head of the company. The general counsel reports to him, obviously. And asking him for these documents is probably not a useful exercise.

MR. CARDOZO: Your Honor, yes. But first of all, the rejection letter came from the CEO, not Mr. Potanin. But one is president, one is CEO. But Mr. Potanin is certainly the principal investor.

But there is nobody else he could have asked. He doesn't know the IT people. He doesn't know the lower-level people because he hasn't dealt with them for years. He called the general counsel, whom he dealt with for years, and asked for that. To force him under those circumstances to go to the

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expense of going to Russia, hire a lawyer, when his lawyer has said, you don't have a case in Russia, that's not what the law is, your Honor. You have to look at the facts. And when you add the facts I've just alluded to, to the fact that he has not done anything for five years for this company -- yes, he has a document that says he's the vice president, yes, the regulation lists theoretical powers of a vice president, but he hasn't exercised those powers, and according to our expert, if you haven't exercised them, then the Article 22 that Mr. Geercken referred to under Russian law, where you have to be given the tools to carry out your functions, doesn't apply because he hasn't been asked to carry out those functions.

And so therefore, your Honor, as I think you will hear from Mr. Aliev and you'll see from our expert's report, he lacks the legal control and he lacks the practical ability to get the documents, and therefore the motion to compel should be denied.

THE COURT: All right. Thank you.

Mr. Geercken, did you want to add anything at this point?

MR. GEERCKEN: Your Honor, I'll just make a couple of quick points. We have done a little bit of looking to see if there's anything further on the IBM case, and we have not been able to find -- it's a 1979 case and there's no subsequent history noted. But we'll double-check and see if we can get

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THE COURT: Eventually they settled that case after, what, ten years of litigation or something?

MR. GEERCKEN: I believe that's right, your Honor.

I think one case has been noted, the Shcerbakovskiy case, that has been cited by Mr. Aliev's counsel, and in that case the court determined that a persistent failure and refusal to produce documents should be met with the strongest sanction available. And in that case, there was a determination that Russian law did not preclude or prevent a party from being compelled to produce information.

So I think the case law is quite clear that companies cannot just circumvent the law by saying it's just not possible for you to get the information.

THE COURT: All right. Shall we begin.

MR. GEERCKEN: That would be good. Thank you, your If it would please your Honor, we would like to call Mr. Aliev to the stand.

THE COURT: Yes, sir.

GUERMAN ALIEV,

called as a witness by the plaintiff,

having been duly sworn, testified as follows:

THE COURT: Counsel.

MR. GEERCKEN: Thank you, your Honor. If it would please the Court, we would like to provide Mr. Aliev with a Aliev - direct

- 1 couple of binders that we might ask him to look through as he 2 is testifying. So if we could approach, we would like to do
- 3 that.
- 4 THE COURT: Yes.
- 5 MR. CARDOZO: Those are the three binders?
- 6 MR. GEERCKEN: Yes, that is correct.
- 7 DIRECT EXAMINATION
- BY MR. GEERCKEN: 8
- 9 OK. Good morning, Mr. Aliev.
- 10 Good morning. Α.
- 11 Q. You are a current resident of the United States; is that
- 12 correct?
- 13 A. That is correct.
- 14 And you presently maintain a title at Interros; is that
- 15 correct?
- 16 That is correct. Α.
- 17 And you are in fact a vice president of Interros, correct? Q.
- 18 You're talking about right now. Yes.
- 19 Yes. And you are the sole vice president of Interros, Q.
- 20 correct?
- 21 It appears to be, as I reviewed the materials as part of
- 22 this motion.
- 23 Right. And you've held that position since August of 2010;
- 24 is that correct?
- 25 That appears to be what the documents say.

- And the president of Interros is Vladimir Potanin?
- Α. I believe so.
- 3 And you understand that Vladimir Potanin is the husband, or
- the former husband, of the petitioner, Natalia Potanina, 4
- 5 correct?

- I understand that. 6 Α.
- 7 And you understand that Mr. Potanin is the principal
- investor in Interros, correct? 8
- 9 That's my understanding. Α.
- 10 Right. And you understand that -- you also hold a role Ο.
- 11 with Altpoint; is that correct?
- 12 That is my main role.
- 13 Ο. Yes. And Interros is a major investor in Altpoint
- Holdings; is that correct? 14
- Interros is an investor in Altpoint's funds. 15 Α.
- And it is the major significant investor in those funds, 16
- 17 correct?
- 18 That is correct. Α.
- And is it correct that employees of Altpoint from time to 19
- 20 time have to coordinate and communicate with employees of
- 21 Interros?
- 22 A. As any investment manager communicates on a regular basis
- 23 with investors, Altpoint employees do the same.
- 24 Correct. And from time to time in your capacity as --
- 25 president of Altpoint?

- I am the CEO and partner.
- 2 CEO and a partner. And from time to time you have to Q.
- 3 communicate with representatives of Interros, correct?
- From time to time I communicate, as my counsel stated, with 4
- 5 Mr. Potanin and the GC.
- Q. Very good. Now, am I correct that as early as 2003, you 6
- 7 began to work at entities that were owned, directly or
- indirectly, by Mr. Potanin? 8
- 9 I worked in a senior capacity at Rosbank that was, at the
- 10 time when I joined the bank in 2003, majority owned by
- 11 Interros.
- 12 Q. And you were the head of all investment banking at Rosbank,
- 13 correct?
- 14 A. I was the head of investment banking at Rosbank, that is
- correct. 15
- And you stayed at Rosbank until 2008; am I correct? 16
- 17 Approximately that year, I believe so.
- 18 Q. And from there you went to Norilsk Nichols for a short
- 19 time, correct?
- 20 For a very short time, a couple of months, correct.
- 21 And is it your understanding that Norilsk Nickel is owned,
- 22 directly or indirectly, by Interros?
- 23 Α. That is incorrect. Interros is a significant shareholder
- in Norilsk Nickel, but it is not owned by Interros. 24
- 25 But it is a significant shareholder in Norilsk.

- 1 Α. Correct.
- 2 And was at the time, correct? Q.
- 3 Correct. Α.
- And you were tasked with handling international mergers and 4 Q.
- 5 acquisition work for Norilsk, correct?
- I never settled into the role. It was two months. I came 6
- 7 on board because the then CEO of Rosbank transitioned to a role
- in Norilsk, and then he abruptly left and I abruptly left. 8
- 9 there was -- I didn't set up an office.
- 10 So the idea was, as you testified earlier, that you would
- 11 handle the M&A activity.
- 12 The idea was that I would handle Norilsk's international
- 13 M&A.
- 14 Q. And then after the brief stay at Norilsk, you went to
- 15 Interros; is that right?
- 16 Α. Correct.
- 17 And your initial title at Interros was deputy CEO; is that
- 18 correct?
- 19 That is correct. Α.
- 20 And that was in 2008; is that correct?
- 21 Α. Yes.
- 22 All right. And your functional role at that time was
- 23 overseeing Interros's foreign investments; is that correct?
- 24 The functional role was to oversee investments, and I
- 25 focused on the international investment, to be more precise.

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- So is it fair to say that one of your roles as deputy CEO 1 was to oversee Interros's foreign investments? 2
  - There is a big distinction between overseeing investments as a deputy CEO of Interros and being a fund manager at a third party, huge distinction. But my role at Interros was to evaluate the performance of other fund managers that Interros
- 8 OK. When you testified at deposition earlier, I asked 9 you --
- 10 I'll explain. Α.

invested with.

- 11 Q. -- what your position was at Interros, and at that time you 12 said your functional role was overseeing Interros's foreign
- 13 investments. Is that accurate?
- A. Let me be more precise and more manifest. The role was to 14 15 evaluate the performance of funds that Interros invested with other fund managers. 16
  - Q. And that included --
  - THE COURT: What was the foreign part of it? Foreign funds?
    - THE WITNESS: Foreign funds. I can't give you the name of the funds, but they would be major funds in the United States and in Europe.
- 23 And when you applied for a job at Interros, you didn't have 24 to submit a formal application; is that correct?
- 25 I don't remember exactly how the process worked out. I

- could have filled out a form. I don't remember. It's not 1 2 inconceivable.
- 3 Q. We discussed this at your deposition, and maybe, Alex, you have a copy of the deposition. 4
  - MR. GEERCKEN: May we approach with a copy of the deposition, your Honor?
- 7 THE COURT: Yes.
  - Thank you. Α.
- 9 Q. At page 24, line 16, I believe I asked you -- I'll let you 10 get there.
- 11 Α. Yes.

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- 12 "Q. Did you apply for the job or did they offer you the 13 job?"
  - And you said, "I don't remember the sequencing. I don't think there was a formal application per se."
- 16 Correct?
- 17 That is exactly what I said at the deposition. And I am 18 telling you, as this was seven years ago, I don't remember 19 exactly what the process was.
- 20 Q. But you knew people at Interros from your time working at 21 Rosbank, correct?
- 22 A. Most certainly.
- 23 There were Interros representatives on the Rosbank board 24 who you reported to when you worked at Rosbank, correct?
  - The managers report to the board as an entity, not to

- Aliev direct
- specific board members. As Rosbank at the time was majority 1
- owned by Interros and as a member of the management board of 2
- 3 Rosbank, we reported to the board.
- 4 Right. And there were Interros representatives on the Q.
- 5 board of Rosbank at that time.
- A. Correct. 6
- 7 Q. And one of those board members was Marianna Zakharova,
- 8 correct?
- 9 At some point she joined, I believe not from the very
- 10 beginning but later on.
- 11 Q. And Ms. Zakharova later became Interros's general counsel,
- 12 correct?
- 13 A. She was an internal -- an attorney, an internal lawyer at
- 14 Interros at the time. I'm not sure exactly what her Interros
- title was. 15
- Q. And Interros, how would you describe the business of 16
- 17 Interros?
- 18 A. Interros is a holding company that makes investments
- directly in other companies and investments in other funds, 19
- 20 managed by fund managers. So it acts as a direct investor and
- 21 it acts as a sort of fund of funds, to be technical about the
- 22 investment process.
- 23 Q. And you understand that it is a very large holding company,
- 24 correct?
- 25 It is a large company.

- 1 And what is the extent, in terms of dollars, to the best of your knowledge, of its investments? 2
- 3 A. Would you like for me to say what I thought it was at the
- 4 time or what it is now? Because I don't know what it is now,
- 5 as I managed some of Interros's funds as a fund manager. What
- 6 it was at the time I can't really attest to exactly, and I can
- 7 speak about what I was doing.
- OK. Can you tell us at the time that you were active at 8
- 9 Interros as the deputy CEO, that period of time, what was the
- 10 amount?
- 11 Interros was as a -- I don't know the amount, but Interros
- 12 was a substantial investor in Norilsk Nickel. It had media
- 13 assets, it had banking assets where I was an executive, and
- 14 other smaller investments.
- Q. OK. And is it fair to say that its investments were in the 15
- billions of dollars? 16
- 17 Fair to say. Α.
- 18 Q. And you said you were not familiar with the structure of
- 19 Interros.
- 20 I never had to get to the legal structure of the entity.
- 21 concerned myself with evaluating performance, like I said, of
- 22 Interros's foreign investments. I knew who my seniors were and
- 23 I knew what I needed to do for my job.
- 24 Q. And in fact your testimony, when we talked earlier, was
- 25 that you didn't care about the legal structure of Interros.

- It was for the most part irrelevant to me.
- 2 And as the deputy CEO, you reported to the CEO at that Q.
- 3 time, correct?

- That is correct. 4 Α.
- 5 And who was the CEO at that time?
- When I joined Interros in 2008, the CEO of Interros was 6
- 7 Mr. Klishas, K-l-i-s-h-a-s.
- 8 And the CEO, he reported to the principal shareholder,
- 9 correct?
- 10 I really don't want to infer what their relationship was.
- 11 I reported to Mr. Klishas, and I had interactions with
- 12 Mr. Potanin.
- 13 I would like to draw your attention back to your deposition 0.
- transcript at page 33, line 24. 14
- 15 Α. Looking at it.
- 16 Can you read --0.
- 17 "He was answering to the principal shareholder, I would
- 18 imagine."
- 19 So you understood, you believed that the CEO reported to
- 20 the principal shareholder.
- 21 The reason I put the qualifier in there is that I cannot
- 22 speak for him. It would be accordant with what I observed.
- 23 But I can't speak as to his formal report. I'm sorry.
- 24 But it was consistent with what you observed.
- 25 It is consistent with what I've observed, correct.

- 1 And the principal shareholder, you understood, was
- 2 Mr. Potanin.
- 3 Correct. Α.
- And one of your primary responsibilities at the time was 4 Q.
- 5 evaluating Interros's largest out-of-Russia investment,
- correct? 6

- 7 Α. Correct.
  - That was the Stone Tower investment?
- 9 Again, for clarity, Stone Tower is a U.S. fund manager,
- 10 with whom Interros invested. And Stone Tower made decisions to
- 11 invest independent of Interros's opinion, just like, counselor,
- 12 you would give your funds to Prudential and they would act --
- 13 and they would do what they want to do, and then you would
- 14 evaluate the returns.
- 15 And you were evaluating the investments of Stone Tower; is
- 16 that correct?
- 17 Correct. Α.
- 18 Q. And from time to time in your role as deputy CEO you would
- meet with Mr. Potanin, correct? 19
- 20 Absolutely. Α.
- 21 And those meetings occurred approximately once a month,
- 22 right?
- 23 Something like that. Α.
- 24 And most of the time that was just the two of you, correct? Ο.
- 25 That I cannot attest to. There could be other people in Α.

- 1 the meeting. It could be a group meeting, or it could be a 2 one-on-one.
- 3 Q. So there was a variety of meetings. Sometimes you were
- alone with him and sometimes other colleagues would join you. 4
- 5 Α. True.
- And your relationship with Mr. Potanin sometimes included 6 7 social functions, correct?
- 8 Α. Invitation only.
- 9 Q. And in fact you attended a birthday party for Mr. Potanin,
- 10 correct?
- 11 As did hundreds of other people.
- 12 But you were invited to attend that by Mr. Potanin.
- 13 Correct -- no, by his office. Α.
- Now, in 2009 you moved to the United States. 14 Is that
- 15 correct?
- 16 Correct. Α.
- 17 And you moved to the United States to start Altpoint; is
- that correct? 18
- 19 A. That is correct.
- Q. And Altpoint is really the new name for Stone Tower; is 20
- 21 that right?
- 22 A. It's a new team of fund managers. I brought on board my
- 23 own team that I hired in the United States, and it became a new
- 24 fund manager. But it did take some of Stone Tower investments
- 25 to perform functions on them, as fund managers do.

THE COURT: What do you mean by "took"?

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THE WITNESS: Transferred. They were transferred into -- the Stone Tower funds were transferred into Altpoint funds.

THE COURT: For payment or just transferred?

THE WITNESS: No, the actual assets, the actual corporate entities. So, for example, if Stone Tower had an investment into a crane company out of Pennsylvania, that we managed that investment now to make HR decisions, spinoffs, acquisitions into that investment became my responsibility, as a third-party manager of Interros's investments.

THE COURT: Essentially you were taking over -- you were stepping into the shoes of Stone Tower with respect to that investment.

THE WITNESS: Correct.

- A. And then I renamed it, because, as fund managers, we're working for our brand and recognition, so I renamed it to be called Altpoint.
- 19 Q. That was a seeding of a private equity venture, correct?
- 20 A. Altpoint is a private equity fund, SEC-registered private equity fund.

THE COURT: What was the verb you used, s-e-e-d-i-n-g or C-e-d-i-n-g.

THE WITNESS: Seeded, s-e-e-d.

THE COURT: Thank you.

- 1 And this was Interros's largest out-of-Russia investment,
- 2 correct? Investment through Altpoint?
- 3 A. It is certainly a large investment. Whether it's
- 4 Interros's largest investment now I don't know. But it was a
- 5 large, Interros's large investment.
- 6 But when you became the CEO of Altpoint, you retained the
- 7 position, you retained a position at Interros, correct?
- I retained a title of Interros. 8
  - And you retained that at your request, right? Q.
- 10 I retained that as my request, correct. Α.
- 11 And in fact you wanted it as a credential, correct?
- 12 I asked Interros to -- for me to be able to retain a title
- 13 as Altpoint was not a recognizable name in the United States,
- 14 and I thought it would serve me well to present that credential
- 15 and present that connection, when I went about the business of
- sourcing investments. 16
- 17 And that was because Interros was a large internationally
- 18 recognized entity, correct?
- 19 That was my belief. Α.
- 20 So that was a benefit to you, you believed, in having that
- 21 credential.

- 22 Α. Correct.
- 23 Now, let's talk a little bit about Altpoint. You became
- 24 the majority owner of the management company, correct?
- 25 I am a majority owner, I became the majority owner of the

- management company, correct.
- 2 Q. In fact you own 99 percent of the management company,
- 3 | correct?

- 4 A. Something like 90 percent.
- Q. 90 percent, OK. And your compensation is based on -- is it
- 6 based on your ownership of the management company?
- 7 A. It doesn't quite work that way. With all fund managers in
- 8 | the United States, SEC-registered fund managers in particular,
- 9 investors that entrust us with funds that we manage pay a fee
- 10 | to the management company, and that fee is expensed to pay for
- 11 | the way we go about our business -- office leases,
- 12 | transportation, and compensation.
- 13 | Q. And the fee is based on a percentage of the assets under
- 14 | management; is that correct?
- 15 | A. As a rough guideline, yes. But there are arguments about
- 16 what the fee should be between the fund managers and investors
- 17 | that invest in funds.
- 18 | Q. And what is that percentage that you're entitled to?
- 19 A. That percentage typically and at Altpoint could be anywhere
- 20 between 1 1/2 percent to 2 1/2 percent of either committed
- 21 | funds or investments or invested funds based on the life of the
- 22 fund.
- 23 | Q. And the funds, the Interros funds under management at
- 24 | Altpoint, as the CEO of the management company, what is the
- 25 extent of these funds?

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- This would be, I guess -- so we have an SEC filing every year that we update. I'm not sure exactly what the last one was, but in the beginning when I took over the portfolio it was somewhere in between 2 to 3 hundred million dollars of overall
  - Q. And what time period was that?

funds that Altpoint managed.

- A. That's when I transitioned to become the founder of Altpoint, in 2009.
  - Q. And what is the amount of assets under management, of Interros assets under management now, at Altpoint?
  - I am trying to figure out what part of that would be confidential. Usually funds don't disclose that.

MR. GEERCKEN: We have a protective order in this case and we can -- I designate this portion of the transcript as a confidential document.

THE WITNESS: Can I seek the advice of my counsel? MR. CARDOZO: I think, Mr. Aliev, that we both deem it

confidential, and I think if you know the answer you can answer.

THE COURT: If what?

MR. CARDOZO: If he knows the answer he should answer it.

(Page 32 sealed by order of the court)

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Altpoint.

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THE COURT: Total. 1

THE WITNESS: Total.

THE COURT: OK.

All right. Go ahead, counsel. Did you want to follow up on that?

- And you are also an investor at Altpoint, correct?
- In any fund management company, senior employees become investors in the same transaction but in the same fund as the third-party investors whose funds we manage. That would be typical of any fund manager -- Blackstone, Carlyle, and

THE COURT: Let me just be sure I understand the Interros portion. Interros is, at the least, a substantial investor in --

THE WITNESS: The funds.

THE COURT: -- Altpoint's funds.

THE WITNESS: Correct. Not in the management -- well, in the management company for a tiny bit because I own 90 percent of it, but they are a substantial investor in Altpoint as well, correct.

- Q. And I think you said that -- at your earlier deposition -we'll look for the cite -- that you believed that Altpoint, that the Interros investments in Altpoint funds constituted roughly 90 percent of those investments?
- Something like that number. In that order of magnitude.

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- Q. So it's fair to say that Interros is the dominant investor in Altpoint funds, correct?
  - A. That is a fair statement.
- 4 | Q. And your performance at Altpoint is evaluated by
- 5 Mr. Potanin and Interros's controller, Mrs. Zinovieva --
  - MR. GEERCKEN: And I'll help with you that, madam court reporter. I think it's Z-i-n-o-v-i-e-v-a.
- 8 A. Interros has a formal controlling function. And Altpoint
- 9 as a fund manager has formal reporting requirements to the
- 10 | investors. We produce audited financials for the funds
- 11 annually, very typical of any other fund manager. And once
- 12 | every so often we need to explain the financials and, by virtue
- 13 of that, we are interacting with a very formal Interros
- 14 controlling function. And separately from that, like you
- 15 | alluded to, I do talk to Mr. Potanin from time to time to
- 16 present the performance, by Altpoint.
- 17 | Q. And -- forgive me. I didn't mean to interrupt you, sir.
- 18 | If I turn to page 45 of your transcript, we talked about
- 19 | this --
- 20 A. Depo transcript, right?
- 21 | Q. Yes. At line 2, I asked you about the nature of your
- 22 | interaction with Mr. Potanin about the Altpoint business
- 23 | matters.
- 24 | A. Right.
- 25 | Q. And you said you report to him and other people that he

- appointed to evaluate your performance. Right?
- 2 Correct. Α.

- 3 And I asked who the other folks are that evaluate your
- 4 personal performance. And you identified Ms. Zinovieva,
- 5 correct?
- Correct, who is the CFO and controller of Interros. 6
- 7 Q. Very good. And your responsibility at Altpoint is to
- 8 manage, as a fiduciary investment owner, investments of
- 9 Interros, correct?
- 10 Fiduciary to all of the investors who invest with Altpoint.
- 11 And certainly Interros is the large investor.
- 12 Correct. But also some -- complete independence, and they
- 13 would have the same treatment.
- 14 Now, there came a time when Altpoint hired a relative of
- Mr. Potanin, correct? 15
- 16 Α. Correct.
- 17 And in fact it was his son, right? Ο.
- 18 You know better than me. Α.
- Well, sir, I didn't --19 Q.
- 20 That is correct. Α.
- 21 -- run Altpoint. And the son is Ivan Potanin, right? Q.
- 22 Α. Correct.
- 23 How long did Mr. Ivan Potanin stay with Altpoint?
- 24 Α. He was a low-ranking analyst. His tenure probably was
- 25 approximately about a year.

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- 1 | Q. Right. And do you recall that timing, when that year was?
  - A. Doesn't fall off the tonque. About a year and a bit ago.
- 3 | Q. A year and a bit ago. Isn't it correct that, just shortly
- 4 | after Mrs. Potanin commenced legal proceedings against
- 5 Mr. Potanin, that Ivan Potanin was terminated at Altpoint?
- A. The fact that it did or not dovetail in time has nothing do
  with his performance, I guess, or his employment at Altpoint.
  - Q. But he was terminated.
    - THE COURT: Ms. reporter, would you read the question back to the witness, please.
- 11 (Record read)
- 12 A. It appears now that that was the case. I didn't even know
  13 that there was a case against Potanin at the time.
- 14 | THE COURT: It was only --
- THE WITNESS: I don't remember the exact timing. It was about -- in the same year.
- 17 | Q. Thank you, Mr. Aliev.
- 18 A. You're welcome.
- Q. Now, you received a subpoena in connection with this matter roughly in February of last year; is that correct?
- 21 A. That is -- Altpoint and me personally received the original subpoena in February of last year, correct.
- Q. Right. And you got that subpoena directly from a law firm;
  is that correct?
- 25 A. I got that from the receptionist, who signed for it.

- And then a law firm contacted Altpoint in connection with 1 2 that subpoena, correct?
- 3 I'm not sure exactly what happened. We hired counsel when the subpoena ended up on my desk. 4
- 5 Q. And the counsel that was hired was the Debevoise firm, correct? 6
- 7 The same counsel that, that put together four of the different foundation documents for the company. 8
- 9 Q. And when we talked at your deposition about who paid the 10 counsel fees for Debevoise, you said you didn't know who paid 11 those fees.
- 12 Well, I did refresh my memory. Altpoint pace those fees.
- 13 Altpoint pays those fees, correct? Ο.
- 14 Α. Correct.
- That what your testimony is now? 15 Q.
- 16 Α. Correct.
- 17 And when did they start paying those fees? Q.
- 18 I don't know. But my counsel is telling me that we're 19 paying Debevoise' fees.
- 20 And who did you check that with?
- 21 Altpoint's GC. Α.
- 22 And you don't know when Altpoint began paying those fees;
- 23 is that correct?
- 24 Α. Don't know.
- 25 Is Altpoint paying Debevoise, did Altpoint pay Debevoise's

- fees with respect to your personal subpoena? Did you check on that?
- 3 A. So, counsel, to be clear, the original representation for
- 4 | Altpoint and me was through Debevoise. When it became clear --
- 5 and it wasn't clear at the time -- that I was subpoenaed and
- 6 ordered to do something that may conflict with Altpoint as a
- 7 | corporate entity, I hired additional counsel to represent me,
- 8 Proskauer, Mr. Michael Cardozo, and Altpoint is paying for
- 9 | those pieces too.
- 10 Q. OK. I guess my question to you is, my question was, do you
- 11 personally pay for the fees associated for the work that,
- 12 | first, Debevoise performed for you, or to some other entity?
- 13 A. I was subpoenaed in connection with my work. I owned a
- 14 company. It was a tax efficient way of paying it, to pay it
- 15 | from Altpoint.
- 16 | Q. With respect to the fees that you incurred, do you know
- 17 | when Altpoint began paying those fees?
- 18 | A. I don't.
- 19 | Q. Did you take any steps other than retaining counsel to try
- 20 | and obtain information that was subject to the subpoena?
- 21 MR. CARDOZO: Object to the form. Let me ask what
- 22 | time period.
- 23 MR. GEERCKEN: Thank you, Michael. That's a good
- 24 | objection. Let me rephrase that.
- 25 | Q. If February of last year when you received the subpoena,

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- did you take any steps to locate documents or information that 1 2 were responsive to the subpoena?
  - that I produce -- that I submit to the information discovery. Debevoise at the time took an extensive search of responsive documents on Altpoint servers. And in addition to that, I took

A. Counselor, I sought advice of my counsel, who requested

- a search on my personal e-mail accounts that were -- now they are in the cloud, they don't reside on anyone's drive -- and produced the responsive documents over to the petitioner, to
- 10 yourself, at the time.
- 11 And that was in February of last year that you undertook 12 that, sir?
- 13 I don't remember the exact month. It was in response to Α. 14 the subpoena that was -- that I received in February.
- Q. Well, if you would take a look at your transcript, at page 15 59, line 12, I asked you, "When did you first undertake a 16 17 search for responsive information?" Right? And you said, you 18 personally, in September of last year, when an order came out.
- Is that correct? 19
- 20 Counselor, this is --Α.
- 21 MR. CARDOZO: I object.
- 22 Α. This is how it happened.
- 23 MR. CARDOZO: Objection.
- 24 Α. Let me --
- 25 THE WITNESS: Michael --

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MR. CARDOZO: Objection.

THE COURT: Counsel.

MR. CARDOZO: Your Honor, in a deposition he said that Debevoise was able to search his documents, which he just referred to. There is a declaration to that effect. So I think it is misleading to suggest that he personally was doing

Q. If I could ask, Mr. Aliev, could you read lines 12 through 21 of page 59?

anything other than asking counsel for the documents.

- "Q. When did you first undertake a search for responsive information?
- 12 "A. Me personally?
- "O. Yes." 13
- 14 THE COURT: I'm sorry, sir. It's easier for the 15 reporter if you do Q and then "A: Me personally," "Question: 16 Yes." Go ahead.
- 17 A. Got it.
- "Q. When did you first undertake a search for responsive 18
- information? 20 "A. Me personally?
- 21 "Q. Yes.
- 22 "A. I believe when the ruling that I should produce some 23 documents personally in September of last year came about,
- 24 that's when I searched my personal information outside of what
- 25 counsel did with the company servers."

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So I did look into this. And, counsel, with all due respect, please understand that this subpoena is, however topical, is an enormous expense and a nuisance to my business. I conducted a search, on advice of Debevoise at the time, through my personal servers. I can't pinpoint the month. the new court order came that that information was insufficient, I hired Proskauer and sought advice from them.

- That's what I have done. 8
  - Q. My question to you is, when did you first undertake a search, and your deposition testimony suggested that it was roughly around September of last year.
  - I can't pinpoint a month. It was before the additional court order was issued to me.
    - Q. And is there any reason that you think your testimony at your deposition was inaccurate?
      - MR. CARDOZO: Objection.
- 17 A. Let's not allude to --
  - MR. CARDOZO: Objection.
- 19 THE COURT: If there's an objection won't you hold 20 your answer so that we can work it out.
- 21 MR. CARDOZO: Your Honor, I think --
- 22 THE COURT: Is there any reason he can't answer the 23 question?
  - MR. CARDOZO: I think we've gone over this. I think he was mischaracterizing both the deposition and Mr. Aliev's

testimony.

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THE COURT: Sustained -- I'm sorry. Overruled.

Do you have in mind the question, sir, or would you like it put to you again?

THE WITNESS: It can be put to me again.

MR. GEERCKEN: Certainly.

- Q. As you sit here today, is there any reason that you believe that your testimony that you just read into the record is now inaccurate?
- There is a reason to believe that, as months go by and I refresh the memory on thousands of documents, thousands of line of text that were presented to me, that I could be off on a However, I do have, or at least I try to have a fairly month. good memory of milestones, and what I would like to tell you is that I did conduct a search of personal records prior to the additional court order that mandated me to do something outside of what I have done as part of the original subpoena.
- Q. My question is simply, do you believe that that testimony that you read into the record is inaccurate?
- I have answered it as best I could.
- 21 You just don't know. Is that your testimony? Q.
  - I don't know the exact month when I first conducted a personal search, and I don't want for this to come off uncooperative, but I don't know.
    - When did you contact Mr. Potanin for the first time about

the subpoena?

- When the motion for Interros Russian domestic records was 2
- 3 presented to me, when the court order was presented to me, I
- 4 sought advice of different counsel, Proskauer, and I have done
- 5 what Mr. Cardozo explained and elucidated in the opening
- 6 remarks; I contacted pretty much the only people I ever talked
- 7 to, the GC at Interros and Mr. Potanin, and asked them for his
- 8 documents. It is quite inconceivable that I would go to anyone
- 9 else. I hardly know anyone else.
- 10 Q. Mr. Aliev, my question was simply when you started, when
- 11 you did that.
- 12 Α. October.
- 13 October of last year --0.
- 14 Of last year. Α.
- -- is the first time that you contacted Mr. Potanin and the 15 Q.
- others you've mentioned; is that correct? 16
- 17 Α. Correct.
- 18 Mr. Aliev, I'd like you to take a look at the exhibit
- It's the joint exhibit binder, the big one. 19 binder. Does that
- 20 help? And I'd like you to like a look at Exhibit 4.
- 21 Looking at it. Α.
- 22 And that is your employment contract. Correct?
- 23 Technically a labor contract. But substantially similar to
- 24 what is meant in the United States by the employment contract.
- 25 And that was your employment contract, your labor Right.

- Aliev direct
- contract, with Interros, correct? 1
- 2 Α. That appears to be so.
- 3 And it's dated October 1st, 2008, correct? 0.
- That is right. 4 Α.
- And you signed that labor agreement, correct? 5
- I have. 6 Α.
- 7 And you were hired for the position of deputy chief
- executive officer, correct? 8
- 9 Correct. Α.
- 10 And you've already testified about the services that you
- 11 were to perform as deputy chief executive officer, correct?
- 12 Α. Correct.
- 13 And in paragraph, or article 5, additional terms, 5.2 talks 0.
- about confidential information, correct? 14
- It does talk about that. 15 Α.
- And that contemplates that you might get access to 16
- 17 confidential information, correct?
- A. I would not want to infer from the document. The document 18
- 19 says what it says.
- 20 Q. And is it your position that you never received access to
- 21 confidential information at Interros?
- 22 It is my position that I could have been privy to
- 23 confidential information at Interros as I was a senior exec at
- 24 Interros at the time. As to the nature of that information,
- 25 seven years ago, I don't remember.

- And then I'd like to turn your attention to, I think we 1
- have a 4-G. Do you see that? 2
- 3 Tab G in Exhibit 4? Α.
- Correct. 4 Q.

- Looking at it. 5 Α.
  - And Mr. Aliev, this is an agreement that you entered 0. into August 2nd, 2010; is that correct?
- 8 THE COURT: Counsel, may I just ask you where you are.
- 9 MR. GEERCKEN: Yes, your Honor.
- 10 THE COURT: 4G, in the index to the Joint Exhibits, is 11 in Russian.
- MR. GEERCKEN: Yes, your Honor. Forgive me. 12 13 we probably should have started with the translations. If you 14 turn a few pages in you'll get to the English translation. Two
- 15 pages in.
- 16 THE COURT: Alrighty, then. Thank you.
- 17 MR. GEERCKEN: Sorry about that.
- 18 And this is an agreement that you've signed, correct? 0.
- 19 Α. Correct.
- And this was a supplement to the agreement that we've 20
- 21 talked about, correct?
- 22 That's what it says. Supplemental agreement. Α.
- 23 And you understood at that time other provisions of that
- 24 agreement, unless changed by the supplement, remained in
- 25 effect, correct?

- 1 Counselor, I would not argue with that. They should be.
- 2 And you were given a new position at this time, Q. OK.
- 3 correct?
- That is correct. 4 Α.
- 5 And it was -- section 1.1 says the employee is hired in
- management in a position of vice president, correct? 6
  - Correct. Α.
- 8 And under a little bit -- second paragraph after that --
- 9 there is an addition to Section 1.6 of the earlier agreement,
- 10 correct?

- 11 Α. Correct.
- 12 And it says "the activity of the vice president shall be
- 13 directed in performing representative functions of the company
- 14 in connection with foreign investors and funds, " correct?
- Α. Correct. 15
- That was one of the activities you undertook as the deputy 16
- 17 CEO, correct?
- 18 A. As the deputy CEO, I was in charge of evaluating the
- 19 performance.
- 20 Of foreign investors and funds.
- 21 Of foreign investor -- investments and funds.
- 22 And the next section says "the powers," and then it has a
- 23 parentheses, "rights and obligations," close parentheses, "of a
- 24 vice president while he is performing his functions are
- 25 determined by the regulation on the president and vice

- president of Interros Holding Company, CJSC." See that? 1
- 2 Yes. Α.
- 3 Did you request access, or did you request a copy of that
- regulation at the time you received the agreement? 4
- A. I didn't, counselor. At this point it was just an honorary 5
- title. 6
- 7 Q. This was a title that you -- you asked to retain a title,
- 8 though, correct?
- 9 As I explained to you, the reason for that, correct.
- 10 And did you ever look at the regulation on the president
- 11 and vice president?
- 12 A. As part of preparing for this motion, I have, but not prior
- 13 to that.
- And when you contacted -- you said you contacted, I think, 14
- Mr. Potanin and Ms. Zakharova. 15
- 16 In reverse order, yes. Α.
- 17 I'm sorry? Q.
- 18 In reverse order. Α.
- 19 In October of last year, correct? Q.
- 20 Α. Correct.
- 21 And did you reference the regulation in your discussion
- 22 with them?
- 23 Counselor, I did not. I have said the following things.
- 24 For clarity I think it would be very relevant. I have called
- 25 Marianna, who is my prime point of contact at Interros, and

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- have said that I have been subpoenaed by a U.S. New York district court to produce --
- THE COURT: Sir, the question was, "In your conversations with them, did you make reference to the regulations on the president and vice president of Interros Holding Company, CJSC?"

THE WITNESS: I did not.

- Q. And is it your testimony that when you were asking about the subpoena, that you didn't seek to inform yourself about the regulation?
- I sought the advice of counsel, counselor, and I did, as was suggested.
  - Q. OK. My question is a little different. Did you try to inform yourself personally about what your rights and obligations were under the regulation when you contacted these Interros folks about the subpoena?
  - A. Counselor, I did the best I could. I informed myself as best I could.
  - THE COURT: That's a yes, no, or I don't remember question.

THE WITNESS: I don't remember.

- Q. When do you remember the first time looking at the regulation?
- 24 Α. When I was preparing for this motion.
- When you say "for this motion," are you saying preparing 25

- for this hearing? 1
- After I have contacted Ms. Zakharova and Mr. Potanin. 2 Α.
- 3 OK. So you didn't discuss this with Mr. Potanin or
- Ms. Zakharova. 4
- 5 Α. No.
- Can you turn to Exhibit 2 of the large binder, the Joint 6
- 7 Now, if you turn to Exhibit 2, the first part is in Exhibit.
- 8 Russian. And then I'm looking at three pages in, Mr. Aliev, at
- 9 the translation.
- 10 Α. All right.
- 11 That is the regulation on president and vice presidents of
- 12 Interros Holding Company, correct?
- 13 Α. Correct.
- If you look at Section 3.3, that talks about, it says "for 14
- 15 purposes specified in clause 3.1 herein, the vice president of
- the company shall" -- do you see that? 16
- 17 I'm looking at it. Α.
- 18 Yes. Am I correct? Did I get that right? 0.
- 19 You're referring to 3.3, the first line, right? Α.
- 20 0. Correct.
- 21 Yes. I'm looking at it. What's the question? Α.
- 22 And the language is, "for purposes specified in clause 3.1
- 23 herein, the vice presidents of the company shall, " right?
- 24 have that language right?
- 25 Translate -- I don't want to argue about the specifics of

- the translation, whether it's "shall" or "is directed to," etc. 1
- We don't want -- there is a semantic attribution here. 2
- 3 Q. Right. And then at 3.1, which is being referred to, that
- section says, "The activities of the president and vice 4
- 5 president shall be aimed at performing the function of
- representing the company." Correct? 6
- 7 "If directed to," is the literal translation.
- 8 That's the translation that you would adopt, is that
- 9 correct?
- "Is directed to." 10 Α.
- 11 THE COURT: Is directed to performing the functions?
- 12 THE WITNESS: Correct.
- 13 And then likewise in 3.3, you would change the translation,
- 14 "the vice president of the company is directed to"?
- 15 I am not a professional translator, especially a legal
- translator. But it says "to the benefit of the aims stated in 16
- 17 3.1." Comes out a little wonky, but --
- 18 THE COURT: Counsel didn't ask you that.
- 19 THE WITNESS: Um, "shall" would probably be the
- 20 closest.
- 21 "Shall" would be the closest, OK. Q.
- 22 Α. Right.
- 23 And one of the things that vice president shall do, in that
- 24 first bullet point, is represent the company in relation to
- 25 public authorities. Is that correct?

- Government authorities. Α.
- So you would take issue, it would be some form of 2 Q.
- 3 government authority?
- If you're ask -- I don't know what detail of this is going 4
- 5 to become topical, so I'm trying to be as precise as possible.
- No issue. 6
- 7 Q. No issue with, government or public should be fine, in your
- 8 view.

- 9 A. Probably.
- 10 Q. And then if you go down four more bullet points, to the
- 11 last one on the English translation, that would be, "The vice
- presidents of the company shall participate in negotiations 12
- 13 with major contract -- with major counterparties and partners
- 14 in Russia and abroad." Do you see that?
- Which one? I'm sorry? Which --15 Α.
- 16 0. It is the --
- 17 THE COURT: Last line on page 2.
- 18 Q. -- last line on page 2, the sixth one in the Russian
- 19 translation, in the Russian version.
- 20 A. Got it.
- 21 Read the translation to me, please?
- 22 Sure. "Vice presidents of the company shall," and then the
- 23 language is "participate in negotiations with major
- 24 counterparties and partners in Russia and abroad."
- 25 Correct. Α.

- Q. OK. So is it fair to say that these were the obligations
  that were imposed upon you in connection with the regulation?

  A. In order to be precise -- and I don't want, again, to make
  this any murkier than it is -- the translation is that this is
  what vice presidents do, whether it's a "shall" or what they do
  or are directed to do. I don't think I should be the opinion
  leader on that. This is what vice presidents can do, according
  - Q. I thought we had settled upon, you said that we talked about "is directed to" and "shall," and you said "shall" was the proper translation.

to this document.

A. Sir, I am not a professional translator, but if the semantic attributions of meaning are relevant here, then I would not take a view on how this should be translated. We should get a forensic linguist here to attest, if this is going to become an issue. I'm trying to be very helpful, but I don't want to concur with something. So let's, if this is relevant, what the nature of these words are and the translations thereof, then somebody else should probably take a view on that.

But this is, it is clear from this document that this is what vice presidents can do.

Q. I understand what you're saying. I'm just asking you about the language that you testified to. You said it was "shall."

And I want to understand if you're taking that back now and you

- think the word ought to be "can do."
- And, sir, for the third time I ask you not to put words in 2
- 3 my mouth. I have just explained to you that if the detail of
- 4 the translation here is going to matter, then you should take
- 5 an independent forensic linguist to translate this for you.
- 6 I'm telling you what I understand this document to mean.
- 7 Q. And you don't, you have no information about your counsel
- objecting to this translation, do you? 8
- 9 I have no information.
- 10 And you're not objecting to this translation right now, are
- 11 you?
- 12 A. We can go in circles forever. I just said what I believe,
- 13 what this document is taken to mean. I believe that it is
- 14 clear from this document that vice presidents can do that.
- 15 Whether they shall, will, or are supposed to be directed to
- perform these functions is open to interpretation, and I'm not 16
- 17 the judge of that.
- Q. So is it your testimony as you sit here today that you 18
- 19 don't know whether this required you to perform certain
- 20 functions?
- 21 MR. CARDOZO: Objection. I think we're now having a
- 22 legal argument, your Honor, not, not a translation argument.
- 23 THE COURT: The witness started it.
- 24 You may answer, sir.
- 25 Please repeat the question?

- Q. So is it your testimony today that you just don't know whether you are require to perform any of these functions?
- 3 A. I was not required to do anything. I asked for the title
- 4 in order to have a credential. I did not look at this document
- 5 at the time when I signed this agreement.
- 6 Q. And you did not look at the document when you asked
- 7 Ms. Zakharova and Mr. Potanin about complying with the
- 8 subpoena, correct?
- 9 A. As I have said, I did not look at the document at the time,
- 10 and I do not -- did not refer to it.
- 11 | Q. And in fact if you look at Exhibit 6 -- and Exhibit 6 is a
- 12 | Joint Exhibit list -- there is a single-page document, two
- 13 pages in Russian, front and back in my book, and then there is
- 14 | the English translation. Do you see that, sir?
- 15 A. I am looking at both the Russian and the English
- 16 | translation, correct.
- 17 | Q. And this is a formal response that you received from
- 18 Mr. Barbashev of Interros with respect to the documents that
- 19 were requested. Correct?
- 20 | A. This came through as an attachment in Marianna's response
- 21 | e-mail to my request.
- 22 | Q. And do I have the date of that correct, that that's October
- 23 | 8, 2014?
- 24 A. I believe that is correct.
- 25 | Q. And Mr. Barbashev is saying that he has carefully

- considered -- that "we have carefully considered your request 1 to provide documents, " correct? 2
- 3 Can you point out to me the paragraph, please?
- I'm pointing to the very first paragraph, under the words 4 Q.
- 5 "dear Mr. Aliev."
- 6 Yes. That's what it says.
- 7 You didn't see Mr. Barbashev reference the regulation in 8 this response, did you?
- 9 Could I please read the document quickly?
- 10 Sure. To help you out, I see a reference to a regulation Ο.
- 11 in the final paragraph on the first page of the exhibit, in the
- 12 English translation.
- 13 It is referencing a bunch of regulations, yes.
- 14 All right. When you see the reference to the regulation Q.
- that we've just been talking about that was Exhibit 2 --15
- MR. CARDOZO: Objection. 16
- 17 THE COURT: Sir?
- 18 MR. CARDOZO: I'm not trying to mislead you, but there
- 19 is a specific reference at the bottom of the page to
- 20 regulations.
- 21 THE COURT: On the first page, right?
- 22 MR. CARDOZO: Yes, your Honor.
- 23 THE COURT: I think counsel just called the
- 24 witnesses's attention to that two questions back. I think he
- 25 said "to help you out, there is a reference to a regulation in

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1 | the last paragraph on page 1." I believe he said that.

MR. CARDOZO: I'm sorry. I thought he was referring to the first sentence of that.

THE COURT: I'm sorry, sir. I'm sorry, Mr. Cardozo, I just didn't hear what you said.

MR. CARDOZO: I'm sorry. I apologize. I thought he was referring to the initial reference to "regulation," rather the one on the very second to third, or last line of the page.

MR. GEERCKEN: Thank you, Michael.

- Q. That is in fact what I was referring to, Mr. Aliev.
- A. Sorry. Can you repeat that again?
- 12 Q. Yes. Can you look at the regulation that's referenced on
- 13 | the last, second-to-last line, at least of the English
- 14 | translation. That's the regulation on commercial secrets and
- 15 confidential information of the company, dated December 31,
- 16 | 2002, correct?
- 17 A. Regulations and commercial secrets and confidential
- information of the company dated December 31, 2002. And what
- 19 does it say in Russian?
- 20 So it does reference internal regulations of the
- 21 | company, and that's what it says in Russian. The articles of
- 22 | association and internal regulations of the company. So that
- 23 | is, I guess, a reference to the -- could be construed as a
- 24 | reference to the internal regulations on vice presidents.
- 25 | Q. But you don't see a specific reference to the internal --

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- to the regulation on the vice president and president, do you? 1
- I'm not sure exactly whether they constitute --2 Yeah. Α.
- 3 whether there is a company rulebook or --
  - THE COURT: Sir, it's an easy question. You don't see a reference to the regulations on vice presidents, do you?
  - THE WITNESS: I don't.
  - THE COURT: All right.
  - And you didn't ask Mr. Barbashev afterwards why he OK. didn't reference that, correct?
  - A. Well, I believe this is referring to that regulation. It just doesn't call it by that name. It said -- it refers to internal regulations of the company.
- 13 Q. And did you seek to clarify that with Mr. Barbashev after 14 you received that letter?
  - Α. I have not.
- 16 THE COURT: I'm sorry. What are you saying refers to 17 the internal regulations?
  - THE WITNESS: This letter refers to the articles of association and --
- 20 THE COURT: Where is that, please, sir, on the English 21 translation?
- 22 THE WITNESS: Fourth line from the bottom on the first 23 page. Articles of association and internal regulations of the 24 company.
- 25 THE COURT: OK.

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- THE WITNESS: And internal regulations of the company, I don't want to infer, but most likely refers to the regulation on vice presidents. That's why I was a little bit hesitant in answering this, because...
- Q. And so you don't see a specific reference to it, but you say that the regulations might have encompassed that, and I guess my question to you is, did you seek to clarify that with Mr. Barbashev?
- 9 And my answer is, no. This came after my conversation with 10 both Marianna and Mr. Potanin.
- 11 I would like to draw your attention to Exhibit 1.
- 12 Α. Same binder?
- 13 The same binder, big binder, that's correct. And there are 0. 14 a couple of pages in Russian, followed by a legal -- a
- translation of a legal opinion. Do you see that? 15
- 16 Correct, yeah. Α.
- 17 And this is a legal opinion by Mr. Lisitsin Svetlanov; is that correct? 18
- 19 That's what the document says. Α.
- 20 And do you know who Mr. Svetlanov is? 0.
- 21 I have no idea. Α.
- 22 Do you know that he is an attorney at the YUST Law Firm,
- 23 Y-U-S-T?
- 24 I don't know who he is, other than he clearly is a 25 signatory to this opinion.

- Did you try and find out whether he had any connection with 1
- Mr. Potanin, prior to obtaining this opinion? 2
- 3 Α. No.
- 4 Do you know that the YUST Law Firm represents Mr. Potanin? Q.
- 5 I don't know. Α.
- Taking a look at this document, the first paragraph says, 6
- 7 "This is a legal opinion that has been prepared in response to
- a letter received from CJSC Interros Holding Company, dated 8
- 9 October 3, 2014." Do you see that first paragraph?
- 10 Α. Right.
- 11 And this relates to your issue that you raised about
- 12 obtaining information responsive to the Court's order, correct?
- 13 I can't speak on behalf of Interros. It's dated after my Α.
- 14 call to Ms. Zakharova.
- 15 Q. And did you review this when you received it?
- This is addressed to Mr. Barbashev. I don't believe I have 16
- 17 received this.
- 18 Did you ever see this document before, sir?
- I don't believe I have. 19 Α.
- 20 Do you see a reference to the regulation in this legal
- 21 opinion? And I'm referring to the regulation on presidents and
- 22 vice presidents of Interros.
- 23 This is a document that I don't have any memory of, so if
- 24 you don't mind I'll just take a second.
- 25 That's fine. Q.

- 1 Α. (Pause) It appears that this document refers to a body of
- Russian law on similar cases, but not to Interros's internal 2
- 3 regulation.
- Thank you, sir. 4 Q.
- A lot of case law references, though. 5
- Sir, I just wanted to check with you. Your employment 6 0.
- 7 agreement with Interros is not terminated; is that correct?
- Did you say is now terminated or it's not terminated? 8
- 9 I'm sorry. Has your agreement with Interros terminated? 0.
- 10 Α. I believe not.
- 11 That's still in effect, then, correct?
- 12 Α. I believe so.
- 13 I'd like to draw your attention to Joint Exhibit no. 7.
- Looking at it. 14 Α.
- 15 Q. Is this an exchange that you had with an Interros
- employee or representative on or about July 9, 2009? 16
- 17 I believe so. Α.
- 18 And this, you received this in connection with performing
- 19 services for Interros; is that correct?
- 20 Α. Correct.
- 21 And this was designated by your counsel as confidential
- 22 information. Do you see that?
- 23 Α. Correct.
- 24 And this was at a time when you were the deputy CEO of
- 25 Interros responsible for, among other things, monitoring

- foreign investments, correct? 1
- 2009, at around this time, I was transitioning to my 2
- 3 position at Altpoint, but I was a deputy CEO of Interros, and
- 4 this could well have been a confidential exchange, correct.
- 5 Q. And it was at a time when one of your duties was
- representing the company with respect to foreign investments, 6
- 7 correct?
- Correct. 8 Α.
- 9 Likewise, if you turn to Joint Exhibit 8 --
- 10 Α. Joint Exhibit?
- 11 Ο. No. 8.
- 12 Α. No. 8, yes. An e-mail dated 2009, correct?
- 13 That's correct. 0.
- 14 Α. Yes.
- And that was an exchange you had with Mr. Lebedev from 15 Q.
- Interros, correct? 16
- 17 It appears so. Α.
- 18 Q. And he provided you some additional confidential
- information in the form of a draft related to a purchase 19
- 20 transaction, correct?
- It is a term sheet on a sale or a purchase; is that 21
- 22 correct.
- Correct. And you believe this might have been confidential 23
- 24 information, correct?
- 25 It could well have been. Α.

- 1 And under your agreement -- we looked at your agreement --
- you had an obligation to maintain the confidentiality of 2
- 3 confidential Interros information, correct?
- Correct. 4 Α.
- 5 Q. And Pharanco, a company that he was referenced in the
- 6 purchase transaction document -- do you see that? To Pharanco
- 7 Holdings, on the second page of the document?
- 8 Α. Looking at it.
- 9 That is an entity that is affiliated with Mr. Potanin,
- 10 correct?
- 11 Sir, I have no idea what that entity is.
- 12 You have no idea that Pharanco, a Cyprus entity, is owned
- 13 by Mr. Potanin?
- 14 A. As I said, I don't know what the legal structure is.
- 15 document could well be that, or it could be anything. As I sit
- 16 here today, I have no idea what the company is, whatsoever.
- 17 Q. At the time did you believe you had an understanding of
- 18 what Pharanco was?
- Sorry. I don't remember what my understanding was in 2009. 19
- 20 And you don't know if I looked that up on Google and I
- 21 found out that Mr. Potanin was an owner of that, you don't know
- 22 whether that would be correct or incorrect?
- 23 Sir, I don't know what's out there on Google. It could
- 24 well have been. I would not argue with anything you say.
- 25 I'd like to draw your attention to Exhibit 9.

- Α. Looking at it.
- And there is an e-mail that you received from Yahoo. 2 Q.
- 3 it was sent to you. Do you have any understanding as to who
- sent that to you? 4
- 5 The 2009 e-mail talks about a transaction between Interros
- and a French bank. The document doesn't say who sent this to 6
- 7 me. It could be anybody.
- 8 And the French bank was Société Générale, right?
- 9 Precisely. Α.
- 10 And this is labeled as confidential, correct?
- 11 By the counsel, correct.
- 12 And you believe this may well be confidential information
- 13 of Interros, correct?
- 14 May well be. Α.
- Likewise I'll draw your attention to Joint Exhibit 10. 15 Ο.
- This is an e-mail dated October 30, 2009 that Ilya Kosykh sent 16
- to Gilles de Gasquet. Forgive my French. 17
- 18 THE COURT: G-i-l-l-e-s, de, Gasquet.
- 19 And you understood that Gilles was with Société Générale? Q.
- 20 Α. Correct.
- 21 And Ilya Kosykh, do you know who he was? Q.
- 22 Α. Interros employee.
- 23 THE COURT: I'm sorry. Is it I-l-y-a?
- 24 MR. GEERCKEN: That's correct.
- 25 THE COURT: K-o-s-y-k-h.

correct?

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- And Mr. Kosykh reported to you in connection with this transaction, correct?
- 3 This was the time when I transitioned to run Altpoint.
- 4 Ilya Kosykh was an associate at Interros, "reporting" I guess 5 is a formal word, but we had exchange.
  - Q. He was at Interros and he was reporting to you and responding to your requests for information from time to time,
    - I'm not sure if he was reporting to me, because I was not at Interros at the time. But I advised on this transaction. continued to advise on this transaction for about a year after I moved to the U.S.
    - Q. We'll come back to that question, but for the time being, this is an attached framework, or he attached a framework agreement for Société Générale to consider; is that correct?
    - I am copied on the e-mail that he sent to a principal negotiator at Société Générale, and I am counsel for whoever. And some Deutsche Bank bankers were copied alongside myself.
    - THE COURT: Ms. reporter, would you read the question back to the witness, please.

(Record read)

- Α. Correct.
- 23 And this is labeled as confidential. As you sit here 24 today, this may well have been confidential Interros 25 information. Is that correct?

- Could well have been confidential Interros information.
- Joint Exhibit 11, can you turn to that, sir. 2 Q.
- 3 Looking at it. Α.
- This is an e-mail from Mr. Kosykh again to you, this time 4 Q.
- in November 2009, correct? 5
- Looks like it, yes. 6 Α.
- 7 And he's providing some time lines for the final phase of
- 8 capital increase. Do you see that?
- 9 Looking at it, yes. Α.
- 10 And this is labeled as confidential information, correct?
- 11 Α. Yes.
- 12 And this could well have been confidential information of
- 13 Interros at that time, right?
- 14 A. Could well have been.
- 15 Q. Do you have any reason to believe that it was not
- confidential information? 16
- 17 I don't have any reason to believe one way or the other.
- It could well have been confidential information. 18
- Q. Now, earlier -- well, let's turn to Joint Exhibit 14, 19
- 20 please.
- 21 I am looking at it.
- 22 Q. You have an e-mail to Mr. Kosykh at the time of the page.
- 23 And this e-mail is dated January 31, 2010, correct?
- 24 Α. Correct.
- 25 It regards proceeds to Interros. And there you're asking

- for a short bullet-point summary of commercial points for VO.
- 2 Do you see that?
- 3 Correct. Α.

- And is that Vladimir, I forget --4 Q.
- That is an acronym that Russians would use, sometime to 5
- point to him, correct. 6
- 7 Mr. Potanin, correct?
- Correct. 8 Α.
- 9 And if I understand it right, Russian often refer to the
- 10 first initial and the middle initial?
- 11 Α. Correct.
- 12 And is his middle name Oleg?
- 13 Some declension of that. Α.
- 14 So that clearly refers to -- you need that information from
- Mr. Potanin, correct? 15
- 16 Correct. Α.
- 17 And you needed it the same day, correct? Ο.
- 18 That's what this e-mail says. Α.
- 19 And you wanted it in English, right?
- 20 It says "can do" in English. I'm not sure whether I'm
- 21 asking him to do it or I will do it. I'm not sure.
- 22 And does this refresh your recollection as to whether
- 23 Mr. Kosykh had to comply with certain of your requests?
- 24 This is an e-mail exchange. I asked -- you asked me if he
- 25 reported to me. And that's the only point that I don't know.

- 1 But I was having an exchange with a junior associate at
- 2 Interros, correct.
- 3 And you expected him to comply with your request, correct?
- 4 I asked him to. Α.
- Did you have an expectation that he would comply? 5
- 6 Α. I did.
- 7 In fact, in Joint Exhibit 15 -- that's dated January 31,
- 2010 -- you write back to Mr. Kosykh and you kind of chastise 8
- 9 him a little bit; he didn't give you what you wanted. Is that
- 10 correct?
- 11 It appears that I did chastise him.
- 12 That's not what you asked for. And at the end you say,
- 13 "please pay attention to my question," right?
- 14 It appears that that's what I said. Α.
- 15 Q. And you expected him to comply with your request.
- I had asked him to, yes, expected to. 16
- 17 And if you return to the regulation -- that's back at Ο.
- 18 Exhibit 2 -- you talk about that a little bit earlier. Now I
- 19 draw your attention to page 3 of the translation. And there,
- 20 in paragraph 3.5, it says, "The presidents and the vice
- 21 presidents of the company has the right to receive necessary
- 22 information and documents about the activities of the company,
- 23 and give company employees mandatory instructions that are
- 24 aimed at exercising the authority of the president and vice
- 25 president." Do you see that?

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- That is correct. Α.
  - And so when you gave an order as a vice president of Q. Interros that was consistent with the authority you were given, employees were required to comply, correct?

MR. CARDOZO: Objection.

THE COURT: Sir.

MR. CARDOZO: He was not a vice president at the time that these e-mails were being exchanged.

THE COURT: Mr. Geercken.

- My question to you is that as a vice president of the company, this document indicates you had the power to request information necessary for performance of your duties, and employees then had a responsibility to comply, correct?
  - MR. CARDOZO: Objection.

THE COURT: Same objection?

MR. CARDOZO: Yes.

THE COURT: Overruled.

- The document says in connection with my duties. Α.
- 19 So is the answer yes? Q.
  - The answer is, the specifics of the question is, does the document say that I have the right to receive information in connection with the execution of my duties? Then the answer is yes.
- 24 That's all I have for you right now. Thank you, sir.
  - You're welcome. Α.

1 | THE COURT: Thank you.

Do you want a five-minute break?

MR. CARDOZO: I would appreciate that, your Honor,

yes.

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THE COURT: Let's take five minutes, ladies and gentlemen. Thank you.

MR. GEERCKEN: Thank you, your Honor.

(Recess)

THE COURT: Earlier on, counsel, I think the witness testified to the funds under management, and then testified as to the percentage of Interros funds in those funds. I thought you told me that was confidential. Is that right or not?

MR. CARDOZO: I think the answer is yes, your Honor.

(Discussion held of the record)

THE COURT: That answer will be put on a separate page and sealed.

OK, Mr. Cardozo.

MR. CARDOZO: Thank you.

CROSS EXAMINATION

BY MR. CARDOZO:

- Q. I would say good afternoon, Mr. Aliev, but we are just
- 22 | right at noon.
- 23 A. Good afternoon.
- 24 | Q. Before you went to work for Interros in 2008, I think you
- 25 | testified that you had worked for Rosbank?

- That is correct. Α.
- For how long had you worked at Rosbank? 2 Q.
- 3 Approximately five years. Α.
- And in what position? 4 Q.
- 5 I was the deputy CEO of Rosbank in charge of investment
- 6 banking.

- 7 And where was Rosbank located?
- Headquartered in Moscow. 8
- 9 And then you, according to your testimony, you went to work
- 10 for Interros in 2008?
- 11 That is correct.
- 12 We discussed, you entered into an employment agreement with
- 13 them at that time, right? With Interros, when you went to work
- 14 for them.
- 15 A. Correct.
- And you started to say what your principal areas of 16
- 17 responsibility are. Could you tell us that again.
- 18 The principal areas of responsibility at Interros was
- overseeing Interros's investments. 19
- 20 And you discussed the --0.
- 21 And evaluating -- I'm sorry -- evaluating the performance
- 22 of those investments.
- 23 Q. You discussed the Stone Tower aspect of that. Is there any
- 24 other particular company that you paid particular attention to
- 25 as an Interros investment?

in that.

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- 1 Correct. The Rosbank transaction. It was a staggered, 2 tiered transaction that stretched in time, and I was involved
- 4 Could you explain that a little bit more. What does that Ο. 5 mean, you were involved in that?
  - I was instrumental in structuring the transaction when I was a Rosbank executive, as somebody who possessed the knowledge and the skills to run an investment banking transaction. That carried over to my employment at Interros, so I paid particular attention to this transaction. And even when I transitioned to Altpoint, I continued to advise on that transaction. And some was more of an advisory capacity, but I still was privy to that information.
  - Q. I see. Now, while you were at Interros in 2008, did you have any authority to sign checks, any banking authority?
  - None whatsoever. Α.
- 17 Did you have power of attorney of any kind?
- 18 None whatsoever. Α.
- 19 Who reported to you while you were at Interros?
- 20 I had two assistants and from time to time I had an 21 associate.
- 22 And then what happened after 2008, as far as your move?
- 23 2009? Α.
- 24 In 2008, what happened? Where did you go next? 0.
- 25 Having worked at Interros for about a year, and focusing on Α.

- the particular investment of their Stone Tower investment,
- investments in Stone Tower funds and Rosbank, I transitioned to 2
- 3 manage the portfolio of companies in which Stone Tower
- 4 originally invested, as an Altpoint CEO.
- 5 Q. And during the year 2009, where were you physically
- 6 located?

- 7 During the transition year, there were a few
- back-and-forths between Russia and New York. 8
- 9 Now, at Altpoint, you were the CEO?
- 10 Α. Correct.
- 11 And in the entity, who was the majority, who was making the
- 12 majority investments in the management company itself?
- 13 The management company, I am the majority holder of the Α.
- 14 company.
- 15 Q. And what percentage interest does Interros have?
- 10 percent, approximately. 16 Α.
- 17 Tell us a little bit more. What exactly is your role? 0.
- 18 What do you do on a day-to-day basis for Altpoint?
- 19 The role was very similar to what any fund manager does.
- 20 Altpoint is a fund manager: attracts the funds from investors,
- 21 and then invests them as it sees fit, for the benefit of
- 22 producing high returns. We buy and sell controlling and
- 23 non-controlling positions in companies. Being a U.S. manager
- 24 in the United States, we have investments in Texas, we have
- 25 investments in just about every single state in the United

Aliev - cross

- We buy and sell these companies as we see fit. 1 States. That
- is what fund managers do. This is what I do at Altpoint as a 2
- 3 private equity fund manager.
- 4 And I think you testified that you from time to time report Ο.
- 5 to your investors. Is that right?
- 6 As any fund manager will have regular reporting
- 7 requirements and auditing financials.
- And who besides people from Interros do you get this 8
- 9 information -- report to?
- 10 To all investors in Altpoint. Α.
- 11 0. Approximately how many entities are there?
- Entities are individuals. A few tenths. 12 Α.
- 13 And one of the companies you report to is Interros? 0.
- 14 Correct. Α.
- 15 Q. And in your Altpoint hat, who do you deal with in Interros
- 16 on those issues?
- 17 I deal with the general counsel, and like I mentioned
- 18 before, Interros has a controlling function, headed up by Olga
- Zinovieva. I deal with her and a subordinate of her who is 19
- 20 dedicated to evaluating the performance of Altpoint, somewhat
- 21 similar to what I used to do when I was at Interros.
- 22 So you dealt with Marianna, the general counsel? Ο.
- 23 Deal with Marianna, the general counsel, often. Α.
- 24 Ο. And you deal with the controller.
- 25 Α. Correct.

- And one of the controller's deputies?
- 2 Α. Correct.

- 3 Anybody else? 0.
- Hardly ever anybody else. And I talk to Mr. Potanin -- I'm 4 Α.
- 5 sorry, I have to mention this -- from time to time as well.
- OK. Now, you just, it was explained to Mr. Geercken, after 6
- 7 you arrived in the United States, you continued to do some work
- 8 for Interros; is that right?
- 9 A. Very specifically, I was involved with advising on the
- 10 Rosbank transaction.
- 11 Q. Now, Mr. Geercken showed you a number of documents -- I
- 12 think you've marked them Joint Exhibits 7 to 15 -- in a big
- 13 book. Do you have that in front of you?
- 14 A. Correct, yes.
- 15 Q. Now, was there a particular transaction that each one of
- those documents was relating to? 16
- 17 A. Every single one of these documents refers to the Rosbank
- 18 transaction. They are all congregated within a very short
- period of time. And they are all from six years ago, just as I 19
- 20 was transitioning into my Altpoint role, heading -- still had
- 21 some carryover responsibilities at the time.
- 22 Q. And what was the reason, again, that you would look to, of
- 23 a Rosbank role for Interros?
- 24 A. As I was a senior Rosbank executive, being there at the
- 25 outset of this transaction, this being a staggered and tiered

- transaction in time that took two to two and a half years, I 1
- was probably qualified to advise on this transaction. And I 2
- 3 took that responsibility. And this is what I did in the
- 4 capacity of an Interros employee.
- Q. And at the time you were doing all this work for Interros 5
- 6 with respect to the Rosbank transaction, was that before or
- 7 after your title had changed from deputy CEO to vice president?
- That was before the title change. 8
- 9 I see. Now, when did the, call this work for Rosbank,
- 10 transaction work then come to an end?
- 11 At some point in 2010. I was no longer involved at all.
- 12 Now, let me ask you to look at your employment agreement,
- 13 Exhibit 4. Do you have that in front of you?
- 14 Α. Looking at it.
- 15 Q. And subsequent to that, were there -- I think Mr. Geercken
- asked -- were there amendments, supplements executed? 16
- 17 There were supplements executed a few times after the
- 18 original agreement was signed.
- 19 And did those supplements, I don't know whether you can
- 20 tell us, did they change your salary at all?
- 21 I went through the painstaking trouble to look at the
- 22 supplements, in preparation for this motion, and my salary
- 23 changed dramatically as I transitioned out of my Interros role.
- 24 And I can give you the numbers, if this is helpful.
- 25 One thing at a time. So can you tell the Court, if you've

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- looked through Exhibits 4-A through 4-G, did your salary change over time?
- 3 That is correct. It changed.
- 4 And now I ask you to take a look at Exhibit -- I'm sorry --Q.
- 5 it's a smaller book. Respondent's Exhibit J. Do you see where
- 6 it says "respondent"?
- 7 I am looking at it.
  - OK. Do you know what that is? Q.
- 9 That is a tabular representation of my salary amendments.
- 10 And did you do calculations at my request to translate the Ο.
- 11 ruble figures in the various contract amendments to dollars?
- 12 I went through every single ruble number with an
- 13 exchange-rate website and computed the equivalent dollar amount
- 14 for the salary.
- 15 MR. CARDOZO: Your Honor, I would like to offer in
- evidence Exhibit 4, or Respondent's Exhibit J. 16
- 17 THE COURT: Counsel?
- 18 MR. GEERCKEN: Your Honor, we're not going to fuss too
- 19 much about it, but I think there should be a proper foundation
- 20 laid for how this was prepared, what exchange rate was used.
- 21 We only saw this a couple days ago. Subject to that we don't
- 22 have an objection, but we would like to hear how it was
- 23 prepared.
- 24 Q. Mr. Aliev, could you tell us what you did to come up with
- 25 these rates that are on Exhibit J.

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Right. So, counselor, I am an investment banker by This is the simplest metric there is, is a foreign training. exchange rate. I looked at the government-run exchange-rate website for all of the dates that my amendments came into effect, and translated, based on the rates for every single day on which the amendment was entered into, I computed those dollar amounts based on the exchange rates -- the exchange-rate-site tracker that is referenced here.

MR. CARDOZO: I renew my offer, your Honor.

MR. GEERCKEN: No objection, your Honor.

THE COURT: Received.

(Respondent's Exhibit J received in evidence)

- Would you look at Respondent's Exhibit K, the next one. Could you tell us what that is.
  - That is a graph of my -- a chart of my salary as an Interros employee.

MR. CARDOZO: I offer it into evidence as a demonstrative exhibit, your Honor.

MR. GEERCKEN: No objection, your Honor.

THE COURT: Received.

(Respondent's Exhibit K received in evidence)

- Q. Now looking at Respondent's Exhibit K, can you, in your words, was your salary going up or down over this period of time?
- My salary overwhelmingly came down, from a 60,000-dollars-

- Aliev cross
- a-month equivalent to a 570-at-today's-rate-dollar-amount 1
- equivalent; i.e., it came down by a factor of more than a 2
- 3 hundred.
- 4 Q. Now going back to your Respondent's Exhibit -- the Joint
- 5 Exhibit, discuss me -- 4-H, what is your specified salary as of
- 6 January 2011?
- 7 As of January 2011, my salary is specified and denominated
- as 31,000 rubles. 8
- 9 And in today's rate, what would that be?
- 10 Today's rate, this is approximately \$575 per month. Α.
- 11 When is the last time you collected any of this salary from
- 12 Interros?
- 13 I don't remember, but not for the last three or four years. Α.
- 14 Now, you say the Rosbank transaction ended sometime in
- 15 2010, the work on it?
- That is correct. 16
- 17 Have you done any work of any kind, as an Interros
- 18 employee, since your work on the Rosbank transaction ended
- sometime in 2010? 19
- 20 I have performed no work for Interros or any function of
- 21 any kind since the Rosbank transaction wound up.
- 22 Q. And take another look at the exhibits that were marked
- 23 Joint Exhibits 7 to 15 that Mr. Geercken asked you about.
- 24 you received any documents from Interros relating to your work
- 25 for Interros other than the kind of documents relating to

Interros?

- Other than the kinds of documents that are attached as 2
- 3 exhibits in this binder, I have not received any other
- 4 documents or requests from Interros to perform any functions as
- an employee. 5
- 6 And how much of your working time since the Rosbank
- 7 transaction concluded did you spend on -- as an Interros
- 8 employee?
- 9 Exactly zero. Α.
- 10 And where do you spend your time?
- 11 I spend substantially all my time as an Altpoint manager,
- 12 managing tens of investments that we have entered as Altpoint
- 13 managers. All of my time is dedicated to running a private
- 14 equity company.
- Q. When your title changed in August of 2010 to vice 15
- president, from deputy CEO, in your mind was that a promotion 16
- 17 or a demotion?
- A. Not only it is a demotion; I viewed it as an honorary 18
- title. As I said, I performed no functions, and used that as a 19
- 20 credential, as I went about sourcing the business for a newly
- 21 formed company.
- 22 Q. And August -- I'm sorry. When you changed your title, when
- 23 your title changed, was that about at the time that your work
- 24 for Rosbank, the Rosbank transaction came to an end?
- 25 That is about at that time.

- Q. Now, how long have you known Mr. Potanin?
- A. I met him at some point when I worked at Rosbank, probably during my tenure at Rosbank, the end of 2003 or 2004.
- 4 Q. Mr. Geercken asked you about your social interaction with
- 5 him. What kind of social interaction do you have with him?
- 6 A. There are fairly formal interactions. His office organizes
- 7 | social events. Every once in a while, for him personally, for
- 8 | Interros, I receive a formal request from his office to attend,
- 9 | and I R.S.V.P.
- 10 | Q. And do you call him up and say, hey, let's have a drink,
- 11 | kind of thing?
- 12 A. He is my largest investor, and it will be fair to say that
- our relationship is friendly, but he is not somebody I'd invite
- 14 up to the Hamptons to hang out for the weekend, ever.
- Q. And when you had meetings with Mr. Potanin, do you meet him
- 16 on -- when you were work -- withdrawn.
- In 2008 when you had meetings with Mr. Potanin, was
- 18 | that on a regular basis?
- 19 A. When I worked at Interros as a deputy CEO, it was fairly
- 20 | regular. We had meetings on business opportunities related to
- 21 what I was doing at Interros at the time.
- 22 | Q. And subsequent to that, when you had meetings with
- 23 Mr. Potanin, how did they come about?
- 24 A. They come about at the request of his office, usually for a
- 25 reporting function at -- that relates to the performance of his

- Aliev cross
- 1 investments that I manage as an Altpoint manager. But they
- come from his office. I never initiate social contact. 2
- 3 Now, he's an important business associate, right?
- 4 That is a fair statement. Α.
- 5 From time to time do you and Mr. Potanin have
- 6 disagreements?
- 7 A. We do, quite often. I have disagreements with him and his
- 8 office. As a fund manager, we're often in ferocious
- 9 negotiations in issues related to managers' compensation and
- 10 fees and other structural issues, just like any investor would
- 11 with any fund manager. We hire counsel, pay an enormous amount
- 12 of money to settle those arguments between Altpoint and
- 13 Interros.
- 14 You have hired the same or separate counsel?
- 15 Α. Separate counsel.
- 16 Why do you hire separate counsel?
- 17 Because we -- it would be a conflict. I am very mindful as
- 18 to the conflicts that ensue. We are an SEC-registered U.S.
- 19 private equity fund. We maintain our reputation.
- 20 Q. Let me ask you to look at the small book, Respondent's
- 21 Exhibit A. Can you tell us what that document is, what it
- 22 relates to?
- 23 Respondent's exhibit? Α.
- 24 Ο. Right. In the small book.
- 25 This is the exchange between me and Interros's controller, Α.

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Olga Zinovieva, where we specifically argue about fees and capital contributions and all the structural formative issues with respect to the fund management.

> THE COURT: The name is Z-i-n-o-v-i-e-v-a.

- And take a look at Respondent's Exhibit B. Can you tell us what that relates to.
- That is an exchange between me and an attorney at Interros, where I think I emotionally argue some of the points, it appears like, as they relate to my disagreements with Interros.
- And look at Respondent's Exhibit C and tell us what that relates to.
  - This is a document that attests to how capital calls are submitted to Interros in our function as the fund managers, and we argue on the procedure for those, for that as well.
- Q. And finally Respondent's Exhibit 4-I -- Respondent's Exhibit I, excuse me, a little bit further back in the book. See that?
- I'm looking at it. Α.

This is an argument about the fine points about how our relationship with Interros -- about the document that governs our relationship with Interros, in this particular case, how the distributions are made and how the cash flows.

- If you could just take a quick look back and tell us, when were these e-mails exchanged?
- These e-mails, the last one is August of last year.

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- the prior ones. And which one you're referring to, A and B. 1 So these were 2014 documents, last year. 2
- 3 MR. CARDOZO: I offer Exhibits A, B, C, and I in 4 evidence.
  - MR. GEERCKEN: No objection, your Honor.
- 6 THE COURT: Received.
  - (Respondent's Exhibits A, B, C, and I received in evidence)
  - Mr. Aliev, you conspired with Mr. Potanin to break the law?
- 10 Sir, I would never do such a thing. Let me take a
- 11 tangential excursion here. We are U.S. fund managers.
- 12 team that I hired to work for me are graduates of major U.S.
- 13 universities who reside in the United States, who would never,
- 14 ever do anything to break the law. And we are under the
- 15 supervision of a U.S. government body, the Securities and
- Exchange Commission, live, at any time. We would never do any 16
- 17 such thing.
- Q. But it is true that Mr. Potanin and Interros is a very 18
- important company to Altpoint, right? 19
- 20 A. Regardless, they're an important company, like any investor
- 21 would be important to us. Without a question, it doesn't
- 22 change anything about what I said about our legal position.
- 23 treat our investors equitably and with respect. Of course he's
- 24 important.
- 25 If mr. Potanin and Interros said to hell with Altpoint,

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would your company -- what would happen?

It would be affecting the business in the interim, but we Α. are a very competent management team. We would, like any fund manager, we would go out and try to raise funds for our -other funds from other investors. We have enormous credentials at this point to do -- to raise from individuals and institutions in the United States or elsewhere. We are one of the top funds.

THE COURT: Do you do that now?

THE WITNESS: We do that -- to raise, we don't need to But if something happened with Interros, we would organize a roadshow and a capital-raising initiative, contact an investment bank who would take us around and who would raise funds to manage. That's what fund managers do, all the time.

- Q. Now, you testified that you recalled that the subpoena in this case was served sometime in February of 2014. remember that?
- The original subpoena was served at that time, correct.
- At that time, what did you ask -- Debevoise was then representing you; is that right?
- Α. Correct.
- 22 What did you ask Debevoise to do in connection with -- the 23 basic question, what did you ask them to do?
- 24 I asked them to comply with what was ordered by the Court, 25 to turn over the responsive documents that we had in our

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possession. This is the only thing we could have done, and this is what we instructed our counsel to do.

MR. CARDOZO: Your Honor, I would like to offer in evidence at this point Joint Exhibit 17, which is the declaration from the Debevoise attorney who produced those. don't believe there is any objection to that.

MR. GEERCKEN: No objection.

THE COURT: Received.

(Joint Exhibit 17 received in evidence)

- Q. And to your knowledge -- and now I'm talking February -were Altpoint documents produced at that time, documents from the Altpoint server?
- To my knowledge, in response to the original subpoena, Altpoint documents were produced at that time.
- Ο. And at some point this time, you don't remember when, you personally went through your personal e-mails; is that right?
- 17 That is correct. Α.
- 18 And what did you do with them?
  - I typed in the responsive words into the search engine, produced and printed out all the documents that came up, and turned them over to counsel.
  - Q. Now I want to go back to what were you doing for Interros after this Rosbank transaction ended in 2010. Since 2010, have you received any confidential information from Interros of any kind?

- I've received exactly zero confidential information from
- Interros, after the Rosbank transaction. 2
- 3 Q. And were you given any tasks by Interros to perform since
- 2010? 4

- 5 None whatsoever after the Rosbank transaction.
- 6 Are you a member of the Interros fraud committee? 0.
- 7 No. No, I'm not. Α.
- 8 Do you have a power of attorney from Interros?
- 9 Α. Not at all.
- 10 Do you have bank-signing authority of any kind?
- 11 Α. No.
- 12 Do you get board minutes?
- 13 Α. Never.
- 14 Did you get any financial statements from Interros?
- 15 Α. Never.
- Are you an investor in Interros? 16 0.
- 17 Α. No.
- 18 Are you a shareholder of any kind?
- 19 Α. No.
- 20 How many people since 2010 from Interros report to you? 0.
- 21 Α. Not one.
- 22 Do you have any assistants at Interros?
- 23 Α. None.
- 24 When was the last time you had any assistance at all, from
- 25 Interros?

- Aliev cross
- 1 When I worked at Interros, since I transitioned to the U.S.
- 2 in 2009, I had no assistants at Interros.
- 3 Are you a boss of anyone at Interros?
- Not at all. 4 Α.
- 5 Now, you have an Interros e-mail account?
- I don't have an Interros e-mail account. 6 Α.
- 7 Did you ever have an Interros e-mail account?
- I did when I worked at Interros. 8
- 9 And did you learn whether or not that Interros account
- 10 exists today?
- 11 When counsel was searching the documents for this motion,
- 12 it emerged that it was shut down a longtime ago, at some point
- 13 in 2011, and of course I have never used it since I moved to
- 14 the United States. And at some point it was terminated. But I
- don't have it. 15
- Do you have any access to Interros servers of any kind? 16
- 17 None whatsoever. It's physically impossible for me to do
- 18 anything.
- 19 Who is the head of what you would call the U.S., the IT
- 20 department at Interros?
- 21 I have no idea. Α.
- 22 Do you know any Interros IT employees?
- 23 Not a single person. Α.
- 24 Now, outside of the IT department and outside of
- 25 Mr. Potanin and Marianna, the general counsel, whom do you know

- at Interros today?
- I talk to Olga Zinovieva, the controller, and one of her 2
- 3 subordinates, who recently got hired to oversee their
- investment in Altpoint. 4
- 5 Q. Anybody else?
- Could be one-offs with maybe somebody from the controlling 6
- 7 function, but nobody else.
- Q. And do you physically, since 2010, do you physically go to 8
- 9 Interros from time to time?
- 10 Α. I do.
- 11 Ο. For what purpose?
- 12 To report -- to submit our performance reports, as we are
- 13 required by the agreement that regulates our relationship,
- 14 which is called the limited partner agreement.
- 15 Q. When you go to Interros for these meetings, do you go to
- your office? 16
- 17 I don't have an office.
- You don't have an office at Interros? 18
- I don't. 19 Α.
- 20 When was last time you had an office at Interros?
- 21 In 2008 and possibly for the beginning of 2009, and then I
- 22 left for New York.
- 23 Q. Do you have a security card of any kind to get into the
- 24 building?
- 25 No. Α.

- Aliev cross
- 1 When you go there, you have to show an ID or something?
- 2 They don't know who I am. I check in at the reception desk Α.
- 3 and get a pass, and then a security guard comes from the
- 4 relevant office and ushers me upstairs.
- 5 Q. Do you recall whether, when you worked at Interros in 2008,
- was that the same situation, or security --6
- 7 I had a security pass and I could enter the building
- 8 freely, as I was an employee, in Moscow.
- 9 Q. Now, if you take a look at Joint Exhibit 4-I -- sorry --
- 10 4-H, I think it is --
- 11 Α. 4-H?
- 12 I'm sorry. 4-G, the August 2, 2010 supplement.
- 13 Α. Looking at it.
- 14 That's the document where you say you are now a vice Q. Yes.
- 15 president -- it says you are now a vice president. Is that
- 16 right?
- 17 This is an amendment to the labor agreement.
- 18 Q. And what does this document say as to where your place of
- 19 employment would be?
- 20 It says that the place -- one second? Α.
- 21 Section 1.2. Q.
- 22 1.2, the place of -- "for the employee, the following place
- 23 of employment is determined: city of Moscow."
- 24 And approximately how many times do you go to Moscow this
- 25 year to -- wearing your Altpoint hat?

- Wearing my Altpoint hat, maybe two to three times a year. 1
- 2 And how many times do you go to Moscow wearing your Q.
- 3 Interros hat?
- 4 Never. Α.
- 5 And all of this that you've just described -- that is, your
- lack of involvement with Interros -- that's been true ever 6
- 7 since your work on the Rosbank matter came to an end?
- 8 I'm sorry, repeat your question, please?
- 9 All of the questions I've just been asking as to what you
- 10 don't do for Interros, has that been true ever since the
- Rosbank transaction came to an end? 11
- 12 That is correct. I have no Interros involvement since.
- 13 Ο. So is it fair to say that since -- withdrawn. And the
- 14 Rosbank transaction came to an end sometime in 2010; is that
- right? 15
- 16 Α. Correct.
- 17 Is it fair to say that since then you have done absolutely
- 18 nothing for Interros?
- 19 Fair to say that. Α.
- 20 Now, I now ask you to look again at Exhibit 4-G, your
- 21 August 2 document.
- 22 Α. I'm looking at it.
- 23 And you see it says 1.6 is added, that you're performing
- 24 representative functions of the company in connection with
- 25 foreign investors and funds.

- Α. That's what it says.
- And since you signed this document, have you ever perform a 2 Q.
- 3 representative function on behalf of Interros in connection
- 4 with foreign investors and funds?
- 5 A. I have not performed any functions on behalf of Interros
- 6 with connection -- in relation to foreign investments and
- 7 I am the fund manager, the third-party fund manager for
- Interros. 8
- 9 That's wearing your Altpoint hat. Ο.
- 10 That's wearing my Altpoint hat. Α.
- 11 Now I would ask you, Mr. Aliev, to take a look at Joint
- 12 Exhibit 18.
- 13 8? Α.
- 14 Q. 18. 18. Do you see that?
- 15 Α. I am looking at it.
- Now, I would tell you that this is the expert report of the 16
- Russian-law expert that the petitioner retained. And I would 17
- 18 ask you to take a look at paragraph 32 of that document.
- 19 Α. Looking at it.
- 20 Let me just read you the middle of the first sentence:
- 21 "Mr. Aliev had to have access information about Interros's main
- assets and deals." See that? 22
- 23 Α. Correct.
- 24 Since 2010, have you had access to information about
- 25 Interros' assets and deals?

- 1 Only inasmuch as what they invest with me as a fund manager 2 at Altpoint.
  - New could you take a look at paragraph 34 of this document.
- 4 Right. Α.

system?

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- 5 Calling your attention to the first bullet point, did you 6 have access to documents and information through your Interros 7 e-mail, other e-mail accounts, and Interros document processing
- 9 I don't have Interros's e-mail. I have absolutely no 10 possibility and no access to any of Interros's systems.
  - And continuing on, do you have control of those document systems in the form of the ability to request to be provided with access to business e-mails, document processing systems, or other sources?
    - So I don't I have had no need to have Interros documents. But I have asked, when I was ordered to produce documents, and my requests were rejected.
    - Q. Going down to the bottom of this paragraph of page 11 of the report, did you have control over documents and information in the form of ongoing orders to employees requesting that you be provided with documents and information?
- 22 Α. I have no such control.
- 23 Now I want to ask you some questions about the regulations 24 that Mr. Geercken referred you to. That's Joint Exhibit 2, 25 again referring to 3.3, which is on the next page that we

- 1 talked about.
- 2 Right. Α.
- Since 2002 -- excuse me -- 2010, going down these 3
- 4 regulations in 3.2, did you represent Interros in dealing with
- federal government agencies, local government agencies, media 5
- 6 outlets, public and non-commercial organizations, and Russian
- 7 and foreign legal entities and physical individuals?
- No, I have not. 8 Α.
- 9 Next bullet. Did you participate in conceptualizing and
- 10 developing the company's corporate culture?
- 11 Α. Not at all.
- 12 Did you participate in conceptualizing and implementing a
- 13 system for motivating and stimulating company employees?
- 14 No. Α.
- Did you participate in developing a system for consistent 15 Q.
- interaction by company management or company management bodies 16
- 17 with company shareholders as well as other interested parties?
- A. Not at all. 18
- Did you facilitate the formulation of the social dimensions 19
- 20 of the company activities and support positive public opinion
- 21 about the company?
- 22 Α. No.
- 23 Did you participate in negotiations with major
- 24 counterparties and partners with Russia and abroad, with
- 25 individuals occupying senior government posts in the government

- Aliev cross
- of the Russian federation and the government of the subjects of 1
- the Russian federation, and participate in the activities of 2
- 3 non-commercial organizations, including public organizations?
- I have not. 4 Α.
- 5 And have you exercised any other authority in connection
- with your company chartering and employment contracts? 6
- 7 Exercised no authority in that connection.
- Now I want to ask you, you say that it was not until 8
- 9 September that you realized you were under an obligation to try
- 10 to get the documents in Russia from Interros. Is that right?
- 11 That is correct.
- 12 And after you learned that fact, what is the first thing
- 13 you did?
- 14 The first thing I did is that I hired counsel that's
- 15 independent from the Altpoint corporate representation,
- 16 Proskauer.
- 17 Q. And in that connection, do you recall asking Proskauer to
- retain a Russian lawyer on your behalf? 18
- I don't recall authorizing it, but I sought your -- I 19
- 20 sought the advice of the counsel as to what I could do.
- 21 And do you know whether or not a Russian lawyer has in fact
- 22 been retained?
- 23 I know a Russian lawyer has in fact been retained now.
- 24 Turning now to the fall of 2014, who was the president of
- 25 Interros?

- Aliev cross
- 2014, Mr. Potanin was the president of Interros. 1 Α.
- And who was the principal investor? 2 Q.
- 3 The principal -- beneficial investor is Mr. Potanin. Α.
- 4 And who is the CEO? Q.
- 5 Mr. Barbashev. Α.
- And who is the general counsel? 6 0.
- 7 Marianna Zakharova. Α.
- Did you, when you learned that you had to make this 8
- 9 personal effort, did you check your e-mail, your Interros
- 10 e-mail?
- 11 I don't have an Interros e-mail, so that there is exactly
- 12 nothing to check.
- 13 Did you call the IT person at Interros? 0.
- 14 I don't know anybody at IT at Interros.
- 15 Q. So what is the first thing you in fact did after you
- learned that you had to make further effort? What's the first 16
- 17 thing you personally did, other than hire Proskauer?
- 18 A. I hired counsel and I sought advice, and I was trying to be
- 19 as cooperative and as helpful as I possibly could. There was
- 20 no --
- 21 Personally -- excuse me for interrupting.
- 22 Α. Sorry.
- 23 THE COURT: Counsel asked you what you did.
- 24 Other than hiring --0.
- 25 I was bewildered, to be honest with you. Α.

THE COURT: What did you do?

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- Q. Did you make any phone calls? Did you make any phone calls?
- A. I have done the only thing that a reasonable person in my position could have done in answering the additional motion.
- I've called the two people who I talked to at Interros and

  Marianna, and I went in some detail with her as to the nature
- Q. Let's do this one at a time. So with respect to the call from Marianna, do you remember when that was?
- A. Very early October. October 1.
- Q. I call your attention now to Joint Exhibit 5 in the big book. Can you tell us what that is?

of the motion that was subsequently filed against me.

- 14 A. This is an e-mail that I sent to Marianna to follow up on my phone call.
- Q. So approximately what time in October did you have a telephone call with Marianna?
- 18 A. That same day.
- Q. Now, to the best of your recollection, what is it that you said to Marianna during that phone call and what did she say in response?
  - A. To the best of my recollection, I said -- I explained to her that I received an order from a U.S. district court to produce Interros documents. I have explained to her that I could face severe consequences, including going to prison, for

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Aliev - cross

- not complying with the court order. I have asked her if there 1 2 is any ability for me to access those documents. And she 3 flatly, manifestly denied all of my requests.
  - I have then told her that my counsel will be -- my counsel would be calling her. And I have also told her that I will go to Mr. Potanin to try to have him overrule her decision.
  - Q. Did you ask her to explain to Mr. Potanin that you might be calling?
  - I don't remember whether I have asked specifically. I told her that I will be calling him directly.
  - And after that phone call was concluded, you sent this e-mail?
  - Correct. Then I sent the e-mail. Α.
    - MR. CARDOZO: I offer it in evidence.
- 16 MR. GEERCKEN: No objection.
- 17 THE COURT: Received. 5.
- MR. CARDOZO: Joint Exhibit 5. 18
- (Joint Exhibit 5 received in evidence) 19
- 20 Q. Now, you say you also called -- withdrawn.
  - Did you at some point in time receive the letter that we've reviewed from Mr. Barbashev to you?
- 23 Correct. About a week later Marianna responded, I believe 24 to this e-mail, attaching a letter from the CEO of Interros.
  - And did you know -- you had not spoken personally with

- Mr. Barbashev; is that right? 1
  - Α. I had not.

- 3 And bottom line, this letter says, you're not going to get
- 4 the documents; is that right?
- 5 A. It's rather clear. He told me that I had no right to even
- 6 make such a request, or to get -- or that I will -- that I was
- 7 able to get the documents. Correct.
- Q. Will you take a look at Respondent's Exhibit H, in the 8
- 9 small book. Do you recognize that document?
- 10 This is Marianna's e-mail to me in response to my e-mail
- 11 that I sent to her after the phone conversation.
- 12 Q. And what letters does she attach to that? The attachment
- 13 to that e-mail?
- 14 The attachment to that e-mail was the letter signed by
- Interros's CEO, Mr. Barbashev. 15
- OK. Now, you say that in addition to your communications 16
- 17 with Marianna, you also had conversations with Mr. Buchanan.
- 18 Is that right?
- Correct. I called him too. 19 Α.
- 20 And what happened with that phone call?
- 21 It was a substantially similar conversation to the
- 22 conversation I had with Marianna. I informed him that I have a
- 23 U.S. court order to produce Interros's documents. I have
- 24 explained to him the consequences that I may face if I don't
- 25 comply. And he told me -- he was sympathetic -- he said that

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Aliev - cross

- he was hoping that the U.S. court will understand that you have 1 no physical or legal ability to obtain such documents and that 2 3 my request will be rejected. That's all there was.
  - During your call with Marianna, I think you said you told her that I would be calling her as well; is that right? Α. Correct.
  - MR. CARDOZO: Your Honor, I would like to call your attention to Joint Exhibit 16.

THE COURT: Yes, sir.

MR. CARDOZO: Which is my declaration.

THE COURT: Yes, sir.

- MR. CARDOZO: I would like to offer, at this point in time, I would like to offer that document in evidence.
- MR. GEERCKEN: Your Honor, I have no objection. understanding is that all the Joint Exhibits are in evidence.
- MR. CARDOZO: I was just -- thought the chronology would be helpful.
  - THE COURT: OK. All the Joint Exhibits are received.
  - MR. CARDOZO: OK. Thank you, your Honor.
- 20 (Joint Exhibits received in evidence)
- 21 Q. Mr. Aliev, I wanted to, for a few minutes, refer back to 22 that extra report, to Joint Exhibit 18. Do you have that 23 again?
- 24 THE COURT: 18?
- 25 MR. CARDOZO: 18, yes.

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- Do you have that? Q.
- I am looking at it. Α.
- 3 All right. I ask you to take a look now at paragraph 36,
- 4 the first subparagraph. Did you request employees of Interros
- 5 for the electronic or paper-based documents, processing system?
- I don't have any employees of Interros. I called the GC. 6
  - Q. And did you seek access to the business e-mails of
- Interros? 8
- 9 I have no e-mail account at Interros, so I could not have
- 10 physically done so.
- 11 Q. And who at Interros could you -- did you know who you could
- have called besides Marianna and Mr. Potanin? 12
- 13 The only -- I would like to emphasize, this is a very
- 14 formal relationship. I talked to general counsel. I talked to
- 15 the controller. And from time to time I talked to Mr. Potanin.
- I never talked to anybody else. I don't know hardly anybody 16
- 17 else.
- Q. Have you filed any legal proceedings of any kind against 18
- Interros? 19
- 20 I sought the advice of counsel, but I did not file any
- 21 legal proceedings against Interros.
- 22 MR. CARDOZO: Just a housekeeping matter. Your Honor,
- 23 I think I neglected to offer in evidence Respondent's Exhibit
- 24 H, which we referred to a moment ago, which is the transmittal
- 25 letter from -- response to Marianna and attaching.

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MR. GEERCKEN: No objection, your Honor.

THE COURT: Received.

(Respondent's Exhibit H received in evidence)

- Mr. Aliev, if the Court today orders you to take further steps to obtain these documents, what would you do?
- 6 A. Counselor, I will be very entirely frank with you. I would
- 7 be at a complete loss. I wouldn't know what to do.
- Physically, humanly, legally possible. I have exercised any 8
- 9 and all authority I have as an -- I don't, as an Interros
- 10 employee, I have asked for the documents. I have called the
- 11 general counsel. I have called the top guy at Interros.
- 12 have no idea what else I could physically do. It's as simple
- 13 as that. I would like to be very helpful but I can't.
- 14 MR. CARDOZO: Thank.
- 15 Q. Thank you.
- MR. CARDOZO: No further questions, your Honor. 16
- 17 THE COURT: Redirect, counsel?
- 18 MR. GEERCKEN: Yes. May I have a few minutes?
- REDIRECT EXAMINATION 19
- 20 BY MR. GEERCKEN:
- 21 Q. Mr. Aliev, you've talked a little bit about your
- 22 relationship with Mr. Potanin today. You have a social
- 23 relationship with him, correct?
- 24 As I have said, social contact was initiated by him. Α.
- 25 Right. And you have a friendly relationship with him,

1 correct?

- Friendly relationship. 2 Α.
- 3 And you were invited to the birthday party and other
- gatherings that you went to with him? 4
- 5 His office invites me to social functions, correct.
- If I draw your attention to page 38 of your transcript --6 0.
- 7 What exhibit is that? Α.
  - Q. That was your deposition transcript.
- 9 Oh, this, OK. Page 38? Α.
- 10 That's correct, sir. Q.
- 11 Α. Looking at it.
- Beginning with line 2, can you read lines 2 through 19 into 12
- 13 the record.

- 14 "Q. When did you begin to see or have social interactions
- with Mr. Potanin? 15
- 16 "A. I think, as he respected me more in business, he felt
- 17 probably more comfortable with having me at social function.
- 18 "Q. And was that sometime while you were still in Moscow?
- 19 "A. We hardly had any contact while I was in Moscow outside of
- 20 the office.
- 21 "Q. That really developed more so after you left Moscow.
- 22 "A. After I left Moscow, I was invited to his birthday party
- 23 and for gatherings that he has at Interros, and it will be
- 24 outside the office, off-site meetings in France or something
- 25 like that."

- And that testimony was accurate at the time you gave 1 OK.
- 2 it, correct?
- 3 Correct. Α.
- And in fact, after you left Moscow, you agreed to hire 4 Q.
- 5 Mr. Potanin's son at Altpoint, correct?
- He suggested that I should hire his son as an analyst, as 6 Α.
- 7 an intern/analyst.
- And that's after you left Moscow, correct? 8
- 9 Correct. Α.
- 10 You talked a little bit about always engaging separate
- 11 counsel from Interros, correct?
- 12 I engaged separate counsel from Interros when we negotiate
- 13 Altpoint versus Interros matters and in the subsequent motion
- 14 because of the confidential conflicts, correct.
- 15 0. But initially you engaged Debevoise, correct, as counsel
- 16 for yourself and Altpoint?
- 17 Correct, who put together Altpoint's foundation documents.
- 18 Right. And you understood at that time that Debevoise had
- 19 also represented Interros's and Mr. Potanin's interests,
- 20 correct?
- 21 Α. Correct.
- 22 In fact, he represented all of Altpoint's -- rather --
- 23 yes -- all of Altpoint's portfolio companies in connection with
- 1782 proceedings that requested -- similar information has been 24
- 25 requested of Altpoint, correct?

Initially we did not think that it was be in conflict

Yes.

- Aliev redirect
- retaining the same counsel as we have used for our charter 2
- 3 documents and our negotiations with Interros. That was at the
- 4 time represented by different counsel.
- 5 Q. My question to you, though, sir, was, you understood that
- 6 Debevoise also represented the portfolio companies of Altpoint
- 7 in connection with the discovery requests Mrs. Potanina had put
- forth, correct? 8
- 9 Some portfolio companies, correct.
- 10 That's right. In fact, you understood that Mister -- that, Ο.
- 11 rather, Debevoise represented a travel agent in Michigan in
- 12 connection with Mrs. Potanina's request for information,
- 13 correct?
- 14 I actually didn't know that, no.
- 15 Q. And did you understand that the portfolio companies did not
- pay for the legal services of Debevoise? 16
- 17 I understand this is not correct. One of the portfolio
- 18 companies retained their own counsel and paid for it
- 19 themselves. And I believe two others that were subpoenaed,
- 20 Debevoise was their counsel.
- 21 Q. And those two companies, do you know who paid their legal
- 22 fees, the Debevoise legal fees?
- 23 I don't know whether there was any netting with portfolio
- 24 companies. I don't know.
- 25 You simply just don't know.

Α.

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- You talked a little bit about being kind of unknown at 2
- 3 Interros, correct?

Correct.

- People at Interros in general don't know what I look like 4 Α.
- 5 or who I am unless they look at the website.
- So Interros does hold you out as a representative of the 6
- 7 company, correct?
- 8 Interros displays my picture in alphabetical order on their
- 9 website.
- 10 And I would draw your attention to petitioner's exhibits,
- 11 and in particular Exhibits B, C, D, and E.
- 12 Α. Joint Exhibits?
- 13 No, these are petitioner's exhibits. Ο.
- 14 THE COURT: They are in the other little book.
- Have you seen those documents before, sir? 15 Q.
- 16 I have as part of this motion.
- 17 And understood that this information appeared on the
- 18 website of Interros at various times, correct?
- 19 A. And I understood that that's what appears on our website
- 20 right now.
- 21 OK. In fact, Exhibit B, Petitioner's B, you see the date Q.
- 22 in the upper left-hand corner?
- 23 Α. B for bravo?
- 24 0. That's correct.
- 25 Α. Looking at it.

- That's from June 4, 2015, correct? 1
- 2 Α. Correct.
- 3 And Exhibit C is likewise from June 4, 2015? 0.
- That is correct. 4 Α.
- 5 And then if you look at Exhibit D, that's from January 24,
- 2014, correct? 6

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- 7 That is correct.
- And if you look at January, Exhibit D, there are two vice 8 9 presidents listed in January of 2014, correct?
  - MR. CARDOZO: Objection, your Honor. None of these documents are, should be received in evidence. I think it's inappropriate to ask the witness's these questions.

THE COURT: Counsel?

MR. GEERCKEN: I would have moved for, we move for their admission into evidence. And I think the witness has authenticated the documents, saying that they appeared on the Interros website, and the case law, I think, is very straightforward; if it's authenticated, it should come in as evidence.

MR. CARDOZO: The document may appear on its website. It doesn't mean that they are being offered for anything other than the fact that it appears on its website.

THE WITNESS: Sir, I looked at --

THE COURT: I'm sorry, sir. There is an objection.

Are you offering them for the truth of the documents?

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Aliev - redirect

MR. GEERCKEN: I'm offering them --1

THE COURT: Or that they appeared on the website?

MR. GEERCKEN: The latter, your Honor, that they

appeared on the website.

MR. CARDOZO: No objection.

THE COURT: Received.

(Petitioner's Exhibit D received in evidence)

- And there were two vice presidents listed on January 24,
- 9 2014 in Exhibit D, correct, Mr. Aliev?
- 10 That's what this printout says. Α.
- 11 And by June 4, 2015, now at Petitioner's D there is only
- 12 one vice president listed, correct?
- 13 That's what the printout says. Α.
- 14 And that's you, correct? Q.
- 15 Α. Correct.
- Q. And Exhibit E, Petitioner's E, you're also listed as the 16
- 17 sole vice president, and that's dated October 24, 2014; is that
- 18 correct?
- 19 It looks like the exact same printout.
- 20 And that date is correct, October 24, 2014?
- 21 Yes, the same printout. Α.
- 22 Q. And finally, Exhibit F of petitioner's book, that is
- 23 certain biographical information about you dated October 24,
- 24 2014, correct?
- 25 Correct. Α.

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MR. GEERCKEN: Your Honor, we're offering Exhibits B through G into evidence as stated.

THE COURT: I think you already offered them, and you offered them for the fact that they appeared on Interros's website.

MR. GEERCKEN: Correct.

THE COURT: I thought I accepted them.

MR. GEERCKEN: I just wanted to make sure I got all of them.

MR. CARDOZO: I think Mr. Geercken misspoke when he offered G. I don't think you have offered G.

MR. GEERCKEN: Forgive me. It's B through F, so I did get it right.

THE COURT: OK. Thank you.

(Plaintiff's Exhibits B through F received in evidence)

- Q. Now, Mr. Aliev, you understood that Exhibit F had been up on the website of Interros for a while, correct?
- What is it I understand? I'm sorry? Your question? Α.
- 20 Q. Exhibit F had been on Interros's website for some time, 21 correct?
  - I understood from the printout of today's case that that's the case, correct.
    - Q. At any time did you ever seek to have your name or your picture removed from the Interros website?

- Sir, when the first subpoena and the motion was filed, I 1
- didn't want to do anything that could have affected -- that 2
- 3 could have lead to accusations of interfering with evidence.
- most certainly don't care about what Interros displays on their 4
- 5 website. But I didn't do anything to affect the materials
- 6 anywhere.
- 7 So you never sought to have your name on your image removed
- from the Interros website, correct? 8
- 9 I never have. Α.
- 10 Drawing your attention to Exhibit 4-G, can you take a look
- 11 at that, sir. That's a Joint Exhibit.
- 12 Α. Joint Exhibit?
- 13 Correct. Drawing your attention again, this is the Ο.
- 14 supplemental agreement to your employment agreement dated
- 15 August 2, 2010. Is that correct?
- 16 Α. Correct.
- 17 And there are certain responsibilities, rights, and
- obligations of the vice president, and a description of your 18
- 19 representative functions described therein, correct?
- 20 The document speaks for itself. That's what it says. Α.
- 21 OK. Are you aware of any document that relieved of you any Q.
- 22 of those functions, rights, or obligations?
- 23 Α. No.
- 24 MR. GEERCKEN: Thank you, your Honor. That's all I
- 25 have for now.

1 THE COURT: Thank you. MR. CARDOZO: No further questions, your Honor. 2 3 THE COURT: All right. You may step down, sir. 4 Thank you. 5 (Witness excused) 6 THE COURT: How would you like to proceed now, 7 counsel? MR. GEERCKEN: Your Honor, since we have the 8 9 deposition, the other transcript deposition designations 10 already before you, I think it would be appropriate just to sum 11 up. 12 THE COURT: All right, sir. How long would you like? 13 MR. GEERCKEN: I don't think I need more than ten 14 minutes. 15 THE COURT: Sure. Go ahead. Do you need a break? MR. GEERCKEN: It would be great if I could have just 16 17 a couple of minutes to gather my thoughts. THE COURT: Sure. Five minutes. 18 19 MR. GEERCKEN: Thank you, your Honor. 20 (Recess) 21 THE COURT: Mr. Geercken. 22 MR. GEERCKEN: Thank you, your Honor. 23 Your Honor, it's been now a full year since you 24 ordered, your Honor ordered Mr. Aliev to produce documents, 25 five categories of documents listed in your order of June 17.

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Since that time, Mr. Aliev has not complied with the order. has sought reconsideration. And only in that process did he begin seeking information.

The new evidence that has been presented since that time is essentially some of the corporate constituent documents of Interros. They include the charter. They include the regulation. And the regulation makes clear, it speaks in mandatory language. It speaks of rights and obligations of the vice president. It talks about how he shall represent the company before public authorities, government authorities, as Mr. Aliev said here today. It says that he shall represent the company in connection with negotiations with major counterparties.

It also talks about how he is entitled to get information from Interros employees that are within the scope of his rights and responsibilities. What Mr. Aliev admitted to here today is that while he contacted Mr. Potanin and then he contacted management, he did not raise with them at any time the rights and obligations that he had under the regulation. Nor did Mr. Potanin or Ms. Zakharova or Mr. Barbashev ever specifically reference the regulation and take issue with it. Instead, he -- and he also didn't seek any independent advice of counsel shall Russian counsel, with respect to the issue, until he finally had a Russian expert bring up the regulation issue.

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Mr. Aliev also admits that he had a social relationship with Mr. Potanin and was friendly with him, even hired his own son, Mr. Potanin's own son to work with him, at Mr. Potanin's request. Predictably, by virtue of this relationship and by virtue of understanding the dynamic between Mrs. Potanina and Mr. Potanin, he well knew what the response would be in regard to his request for information.

The other significant evidence that's been adduced has been the evidence through the experts that have testified by way of deposition in this matter. All of the experts agreed that the regulation, Article 22 of the Russian Labor Code, and the charter are the constituent documents, and the agreement, the labor agreement between Mr. Aliev and Interros are the constituent documents from which his rights and obligations arise. All the experts agree, Mr. Aliev agrees, his contractual relationship with the company has not been terminated. Although his salary has been reduced over time, Mr. Aliev acknowledges that he was the one that wanted to keep the title and retain a position with Interros.

And that had a value to it. His own expert agreed that reduction of salary did not and should not affect the responsibilities and obligations of a vice president under Russian law. His own expert agreed that if Mr. Aliev were to be given a project or if he were involved in a project, he would have access to and could have access to non-public

Summation - Mr. Geercken

confidential information, under certain circumstances. The expert of Mr. Aliev also does not take issue with the conclusion of petitioner's expert that one of Aliev's job functions as a vice president is to represent Interros before public authorities such as U.S. courts. And Mr. Aliev, by virtue of receiving a subpoena and being party to this matter, had the obligation under the regulations to represent Interros and to respond.

Now, much is made about the regulation. At some point Mr. Aliev equivocated. First he said the language shouldn't have been "shall" perform certain functions, rather, "is directed to." And at one point he said "can." But there has been no objection to the translation that has been provided by any expert. And the regulations on their face speak of mandatory rights and responsibilities, one of which is the right to receive documentation that would be required for a job function.

We discussed earlier, your Honor, some of the case law that does not relieve a party or a non-party from producing information just because the company that has direct ownership of it doesn't want them to. We talked about the *IBM* case. We have not found any further information on that. We talked about petitioner's, or, rather, Mr. Aliev's counsel's reference to the *Shcerbakovskiy* case. And in that case there was subsequent history. That case was remanded, and upon remand it

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was determined that the finding remained the same, that a sanction was imposed against the plaintiff, who claimed that Russian law precluded him from obtaining and providing information, and the Southern District of New York imposed a sanction of \$1.8 million in a default judgment. And that was later affirmed by the Second Circuit on December 14, 2011, in 450 F.App'x 87.

So, your Honor, I guess what we're saying to you is that a foreign entity cannot override this Court's jurisprudence. And efforts by Interros to thwart production of documents, given the record that has presented, given the regulation and the constituent documents, we submit counsel did nothing more than an effort to circumvent or subvert this Court's orders. And we would respectfully request that the Court compel Mr. Aliev to provide the information that has previously been ordered to be produced.

THE COURT: May I ask you two questions, please, counsel.

> MR. GEERCKEN: Sure.

THE COURT: First is a structural kind of burden-of-proof question. The showing that has been made with respect to the regulation, the employment contract, etc., etc., certainly suggests that Mr. Aliev has the authority to do what you want, to comply. Then, in opposition, he comes in and says, for 45 reasons I can't do it. Then what happens?

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Summation - Mr. Geercken

it's like an employment case. A prima facie case has been made. The opposition comes in. Where do you say we are now on the burden of proof?

MR. GEERCKEN: I think where we were on the burden -and I'll try and think it through with you out loud here, your Honor -- is that they came forward with certain evidence and affidavits for the first time, after two of your Honor's orders, and claimed, Mr. Aliev claimed what had been claimed before: I just can't get the information. I think that was new evidence that you considered. And then you said, OK, I'll grant the motion, I want to have an evidentiary hearing. I think the burden then was, did this new information -- well, I quess the burden was on us, I will assume that burden, to show control, either legal control or ability to access the information in question.

And I believe that where we are right now is that we've taken discovery on this, we've obtained the documents, and we've heard from experts, and we've shown that, at a minimum, that he has the legal authority to obtain this information by virtue of his title and by virtue of the documents, the constituent documents of the company.

THE COURT: I probably agree with you on that. I'm asking you where we are now. You have now come in and said, assuming -- I don't think you said this -- but assuming I have the legal authority, I simply can't do it.

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MR. GEERCKEN: Well, I think you can, your Honor --THE COURT: Mr. Aliev said, I simply cannot do it for all these thousands of reasons.

> MR. GEERCKEN: Right.

THE COURT: So where does that leave us, then, in terms of burden of proof?

MR. GEERCKEN: I think that leaves you in a situation where you have to weigh the credibility of the excuses that were made and of Mr. Aliev and the other evidence that was presented before you. And I think if you come to the conclusion that we are correct that he has the authority and ability under the regulation --

THE COURT: Which are two things, authority and ability.

> MR. GEERCKEN: Right.

THE COURT: And he's saying, I don't have the ability.

MR. GEERCKEN: That's right. It's an either/or test. And we believe that we've shown the legal authority. It's difficult for us at this point to give you anything more on the ability issue, other than the testimony that we've heard from his expert this said, yes, if there were a new matter that came up, even he agreed that he would likely have, or I guess his language was, he would possibly have to obtain other non-public information and would have the right to access that information under the right circumstances.

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So that's we are on the ability prong. On the legal authority prong I think we're really strong. And the rest is, I think, a decision point for you.

THE COURT: Let me ask you a factual question. some point just now you said that when Mr. Aliev asked Mr. Potanin for the documents, he well knew what the answer was going to be. Given the relationship here, I think, what if Mr. Potanin decided, I am shutting this thing down, I don't care about his legal authority, I don't care, I am not turning these documents over, I'm not letting anybody under my control turn these documents over? Then where are we on the ability I'm not so sure that even you think it's farfetched that Mr. Potanin would have done such a thing.

MR. GEERCKEN: Of course it has crossed my mind, your Honor.

THE COURT: I imagine.

MR. GEERCKEN: And it's a difficult issue. But I think that the ramification of that, or the potential consequence is that foreign parties will try and take action to thwart court orders, and they will say, you know, by virtue of what we have done, there is no, you know, the court order in the United States will have no effect on you even though you, non-party or third-party witness, are subject to the jurisdiction of the court.

THE COURT: I get that. But obviously the

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complicating factor in this case that we don't see in most cases is that Mr. Aliev's position, which you say gives him access, is also a position in the opponent company, more or less, right? That is the complicating factor that we don't see in many of the cases, or any of them, as far as I can tell. And so I ask you -- you're welcome to comment on that. But then the question is, what happens next? Let's say the order is reissued, Mr. Aliev, you have to turn this stuff over, he doesn't, then you fine him for a while, then we put him in the MCC for a while, and meanwhile, Mr. Potanin is sitting there and saying, well, I don't know, too bad, you know, I'm not turning over the documents. How does the coercion, which civil contempt generally is intended to effect, how does it work in this case, where we have an actual party opponent in the underlying action in charge?

MR. GEERCKEN: It's a situation where, you're right, where we have the party opponent in charge. Mr. Potanin pulls all the strings. He has sent the vice president here in the United States, and is trying to avoid consequences. But I quess, if the sanction affects Mr. Aliev and his ability to perform services here, at some point, it is negatively impacting Interros's interests in the United States. And that is the lever that could compel Mr. Potanin and Interros to And we won't know that until we follow through. comply.

The easy way out, your Honor, I'll acknowledge, is,

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looks like he can't do it, and, you know, sorry about that. But I believe the jurisprudence -- we're in a court of law and we should proceed. After we have made this showing, I think your Honor has the authority and in fact under the jurisprudence would be required to reissue the order, and issue some form of compulsion, and see where that takes us.

THE COURT: Well, the normal progression, I guess, would be, after a finding, lock them up, and then generally I think it's about after 18 or 24 months, a civil contemnor may come back to the court and say, see, I told you it wasn't going to do any good, now you need to let me out. And I think the Second Circuit does require us to do that.

MR. GEERCKEN: And that may be the case. But I don't want to short-circuit the process, your Honor. I understand it's a difficult dynamic that we're dealing with here today. But, again, I come back to the jurisprudence and what we have shown, and I think the process should play out further, to see if we can -- because we don't think he's done everything he can do. He hasn't sought -- one of the things that Mr. Kulkov, our expert, talked about was, it may be a suit, maybe it's a regulatory fine. Maybe there's other negotiation that Mr. Aliev can engage in. And I think a reconfirmation of your order will encourage, at least Mr. Aliev, to pursue these And Mr. Potanin will recognize that a key representative in the United States will be hampered in his

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other duties for him. And that may result in, you know, the production of the information that is required.

THE COURT: Your position is, put him in so he can't manage the money.

MR. GEERCKEN: Well, I wouldn't -- I'm not saying immediately. I'm saying that if there is some other form of sanction, a monetary sanction that could begin at first, I think Mr. Aliev would take some other action. Certainly we would have more communication. And if it did come to pass that the Court and we are stonewalled again, I think that, you know, mandatory detention could be an option.

THE COURT: All right. Thank you.

MR. GEERCKEN: Thank you, your Honor.

THE COURT: Mr. Cardozo.

MR. CARDOZO: Thank you, your Honor.

First of all, with respect to the burden of proof issue, it seems to me that the question at the moment is, should you order production of these documents. It's as though -- we all know the procedural history of this case -but it is as though this motion was made, you did grant our motion for reargument, and therefore the burden remains on the petitioner to show that we have, that Mr. Aliev has access and control. That's the burden.

Now, assuming that is correct, the facts here really are not in dispute. I don't think there is any challenge to

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the fact that for the last five years Mr. Aliev has not done anything for Interros, after that Rosbank situation. question that he remains a signatory to the employment agreement. No question he hasn't received a salary since that time. I don't want to repeat all of that. No question that Interros is an important client. No question that over 67,000 pages of documents have been produced in response to this subpoena, many from Altpoint and some from Mr. Aliev's personal account. There is no question about any of that.

So before I get to the dispute over the experts and what the meaning of the regulation is, what does the case law say about this? I go back to Judge Chin's opinion. asked and asked and asked, and the person he was trying to get the documents from said, no, no, no, and Judge Chin said, nothing more I can do. The case that Mr. Geercken mentioned was a case where the person they were trying to get the documents from was a 40 percent owner of the company. We don't have that situation here. No question that Altpoint and Interros are separate companies. No question that there is an important relationship there. But that doesn't constitute control, as a matter of U.S. law, before I get to the Russian law. The cases say you have to look at the facts. If this was a subsidiary-parent situation, it doesn't ipso facto follow that the sub has control over the parent. You have to look at the underlying facts. And I think we've heard the facts here

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are that there is simply no relationship that you can use to get these documents. It's unfortunate, perhaps, that he doesn't know anybody other than the top people at Interros. But that's a fact. I don't think there's any dispute about that.

So what is it that changes the fact that there's no showing at all that he can get the documents? That gets us to the question of Russian law. And I'm sure your Honor will study the reports and depositions of the two experts. Their expert says, I don't think it's a question of whether the translation of the Russian regs was accurate or not, I think it's a question of, what do those regs mean? Do they mean you must represent the company before public authorities or what have you, or that you can represent? Yes, it says "shall." That's what it says. Our expert says that means that if you are asked to, for example, represent a company before public authority, Article 22 of the Russian labor law requires that the company give you the documents in order to carry out the job they ask you to perform. But our expert says, if they never ask you to do that, even if the reg says you can do it, you don't have a right to demand the documents to perform a function that the company has not asked you to perform.

And I call your particular attention to paragraph 27 of our expert's report and pages 99 to 93 and 106, in which our expert -- I don't need to go through the preceding

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qualifications -- our expert says these regulations mean you can do that, you are authorized to do these functions, but you are not entitled to the document unless you are asked to perform the function. And he has not been asked to perform the function. I don't think anyone disputes that.

Their expert says, no, no, I admit, he says, on pages 60 to 62 of his deposition, I've seen no evidence that Mr. Aliev performed any of these functions, I admit that. he says that's irrelevant. He says, on page 62, even though he has done none of these functions for the last five years, he still has the right to get those documents. That's a legal question under Russian law. We have competing experts on that point.

So then the question remains, which is the last series of questions I think you were asking Mr. Geercken, what else should he do? How does he get the control? How do you get these documents? We have a fact. Has the petitioner satisfied her burden of proving that he has control over these documents, based upon the evidence you've heard? I submit to you, your Honor, that he clearly does not. You don't put someone in jail to say, well, maybe the facts will change if someone is in The fact is, he called the people he knew, the people he dealt with. The expert says he should have called an IT -- the expert who read his deposition, Mr. Aliev's deposition -- said he should have called the IT department. There's nothing he

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could have done there. So how can you order him, put him in jail until he calls the IT department, that he doesn't know, or to say, gee whiz, I hope that maybe Mr. Potanin will have a little sympathy for Mr. Aliev when he sees he's in the Manhattan detention center. That's not what the law is. don't do that.

He tried every possible way to get these documents. Their expert says, well, he should have sued. I think that's another legal question for you. And I submit to you, your Honor, it's one thing under 1782 to say you've got to pull out the stops, go to Russia, ask for the documents; it's another thing for a third party to have to go to the expense of hiring a lawyer in Russia and arguing a case which his expert says you're going to lose. That's not what the law is.

And then I will just suggest this. There are proceedings pending in Russia brought by Mrs. Potanina against Interros and various other companies. I'm not familiar with They obviously relate to the divorce and the asset the names. issue. I'm not familiar with the nature of those proceedings. But before someone can be ordered to bring a lawsuit in Russia to help Mrs. Potanina get documents, the question certainly arises, why isn't Mrs. Potanina doing that? And the interpretation that we urged here is that in a 1782 proceeding, the individual has to go to the foreign country, bring a lawsuit, if he or she wins, bring the documents back to New

Summation - Mr. Cardozo

York to produce in response to the 1782 subpoena, to give the documents to go back to Russia. That makes no sense, your Honor. I'm sorry that Mrs. Potanina is in this situation. But it is totally inequitable to suggest that my client has to go to that expense and trouble. And it would be pretty ironic to say the least if Mrs. Potanina can't get these documents from Russia, but my client should? And give them to her?

So I come back to the underlying issues that I would ask you to think about. Number one, Russian law does not require Interros to give him these documents, because he has not been asked to perform a task. That's a critical fact, number one.

Critical fact number two is, under U.S. procedural law, you have to show that he has an ability to get the documents. And the only ability that has not been exhausted is for him to bring a lawsuit in Russia. There is no case that we have had that suggests that under 1782, the ultimate extreme is to order the respondent to bring a lawsuit in a foreign country. It's one thing, as you said Microsoft case, to order someone — and I understand that is not a 1782 proceeding — it's one thing to order someone to go, push the button on the computer and the like. Quite another thing to order him to bring a lawsuit.

THE COURT: Does the record reflect that Mrs. Potanina is in fact suing Interros in Russia?

THE COURT: They don't have Pacer?

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MR. CARDOZO: We have listed as an exhibit the only thing we could get off of a website, equivalent of a website --

MR. CARDOZO: For some reason Pacer hasn't reached Russia yet. And we're also told, your Honor, that we can't get the underlying papers in the case. We did through our expert -- I really can't --

THE COURT: I have it all memorized but maybe you could refresh my recollection.

MR. CARDOZO: There are various proceedings and a court hearing, according to, I think it's Google, to the CNN report, that she has a July 1 preliminary hearing in Russia on these cases. I don't want to represent to you that I know --

THE COURT: Counsel has stepped up to help you out.

MR. CARDOZO: It's Respondent's Exhibit L, your Honor.

THE COURT: Apparently the people assisting us are on top of it.

MR. CARDOZO: Fortunately for me I have two outstanding assistants, your Honor.

THE COURT: And I have an equally outstanding law clerk.

MR. CARDOZO: Thank you.

There is a translation, your Honor, on the second-to-last page, and you will see that defendant, the fourth from the bottom, ZAOHC Interros.

1 THE COURT: Yes. MR. CARDOZO: Again, I don't want to mislead the 2 3 Court. 4 THE COURT: Plaintiff, is that Mrs. Potanina? 5 MR. CARDOZO: Yes. 6 THE COURT: Thank you. 7 MR. CARDOZO: So I would just conclude that to suggest that we should close our eyes to the reality and say, well, 8 9 maybe if we put him in jail, then Mr. Potanin will feel sorry 10 for him, that's not the law. He has done everything he 11 possibly could, and the motion should be denied. 12 THE COURT: All right. Thank you. 13 Mr. Geercken, is there anything you wanted to add? 14 MR. GEERCKEN: I just wanted to add a couple very 15 quick points, your Honor. 16 THE COURT: Yes, sir. 17 MR. GEERCKEN: We heard a lot about proceedings in Russia. And we talked about this at the very instant when we 18 19 brought these proceedings. The reason we brought these 20 proceedings, and we laid it out in our papers, is that we can't 21 get access to all the information in Russia, even if Interros 22 is a party. 23 Now, this action, the first time we saw that document 24 from opposing counsel was a few days ago, but we understand

that there is an action pending. We understand that discovery

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is not permitted against Interros. That's the communication that we've received from our counsel. But be that as it may, that's not the test. As your Honor noted in the June 17th order, the Second Circuit has refused to graft the exhaustion requirement onto Section 1782. That would force litigants to seek information through foreign or international tribunals before requesting discovery from the district court. And it's the *Euromepa* case that is cited as support for that. So I don't believe that that is a relevant point at all here, your Honor.

Mr. Cardozo talks a little bit about, we have competing experts. There are some clashes of the experts. But we have no challenge and we have no dispute to the language of the regulation or the contract. That is clear and that is in the record. We also have both experts testifying as to what that means. We also have the public authority issue, that the regulation requires him to represent Interros before public authorities. There has been no objection or challenge to that testimony in paragraph 22 of Mr. Kulkov's report or in the corresponding deposition testimony he gave on that issue.

So I think, your Honor, it's an either/or test. It's not a conjunctive test. Rather, it is legal authority or the ability. If we show either one, we have a right to the relief we seek. And I'd rather not have the Court and we close our eyes to the realities of the jurisprudence and just try and

Mr. Potanin has said, no, I'm not going to give you this information right now. We are not advocating for him to go immediately into detention. We think that there are other levers that the Court can pull, monetary sanction, and then after that there may be further increasing in the sanction to compel compliance. And we think that the relief we are requesting is warranted here.

THE COURT: Thank you.

MR. GEERCKEN: Thank you, your Honor.

THE COURT: Just a question, Mr. Cardozo: Do you agree with counsel that legal authority or ability is required, one or the other?

MR. CARDOZO: No, I do not, your Honor, because you can have every legal authority in the world, but if there is no ability to execute on that legal authority, then someone can be in the slammer forever because he has the theoretical right to do something that he can't -- there's no one to dispute that he can do.

So this theory is great. But let's think -- and you suggested in your January opinion. If you order him to produce these documents and he does not and you enter a contempt finding, and then we're going to have a hearing on contempt, where the burden of proof is a different one, how can you find that you have an increasing set of sanctions or jail or

whatever it would be, when there's nothing more he can do?

That's not what the law is. I don't agree with that.

The other point I just wanted to make, as far as a pending Russian proceeding, is that the Second Circuit in the Shcerbakovskiy case does say that the respondent in a -- it wasn't a 1782 proceeding -- but if there's a way for the person who is actually seeking the documents to get the documents, then that should be step one.

Now, I don't know whether Mrs. Potanina can get the documents in Russia or not. I'm not suggesting I do. But there's no way to do it.

And the final thing I'd like to say is, I think

Mr. Geercken misspoke with respect to the disagreement on

experts. Our expert said, if he was asked by Interros to

represent them before public authorities, then he has a right

to get the document to represent him before public authorities.

But he has not been asked to represent them before public

authorities. He has never been asked to represent them before

public authorities. And so our expert says, therefore, he is

not entitled to these documents.

THE COURT: But that's a difference between the two experts.

MR. CARDOZO: That's right. But I just take issue with the question that our expert concedes. Because I think we're back to the same issue as to, has he been asked.

I thank you, your Honor, for your time. THE COURT: Anything else? MR. GEERCKEN: Your Honor, just on the either/or test, I think this Viva case that we cited, 2009, WL 529224 (Southern District February 17, 2009), addresses that. I think there are our cases that we've cited. THE COURT: Thank you. MR. CARDOZO: I just again cite the Denny Chin case that we've discussed with you, your Honor. THE COURT: All right, counsel. Thank you so much. Reserved. MR. GEERCKEN: Thank you, your Honor. THE COURT: Thank you for being so prompt. 

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